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E&I'S COMPETITIVE SOLICITATION PROCESS VALIDATED BY NIGP

JERICHO, N.Y. — E&I Cooperative Services' member-driven competitive solicitation process has been reviewed and validated by the [National Institute of Governmental Purchasing](#) (NIGP) as being in compliance with generally accepted public procurement standards used by most public agencies across the United States.

NIGP evaluation of the Cooperative's [competitive RFP process](#) was based upon a number of criteria including: analysis of procedures and implementation; comparison to the ABA Model Procurement Code; analysis of cooperative member relationships; review and analysis of management reports; and review of generally accepted purchasing methods and a performance evaluation for efficiency and effectiveness.

The final report provided by NIGP found E&I's staff to be highly dedicated, experienced, and committed to helping members. The report also states, "E&I's Contracts Analytics Program is one of the most advanced and effective tools available in the public procurement community to gather data to create high quality contracts in a logical and systematic manner. It is truly impressive."

"NIGP validation of our solicitation methods is fundamental to our goal of increasing utilization of our competitive agreements," said Gary D. Link, Senior Vice President of E&I Consulting Group & Contracts. "As we continue to expand our competitively awarded contract portfolio, each of our contracts will be benchmarked during the evaluation process to ensure that they are of the highest quality and that they deliver significant value to our members."

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If you have any questions about the Cooperative's member-driven RFP Program, please contact Doug Cox, *Director, Contract Administration*, at 631.630.8280 or dcox@eandi.org.

About E&I

[E&I Cooperative Services](#) (E&I) is the member-owned, not-for-profit sourcing cooperative delivering expertise, solutions and services to education and related institutions. E&I provides members with access to a diverse portfolio of competitively awarded contracts, electronic procurement platforms and consulting services to help them source effectively. By leveraging the knowledge and expertise of nearly 4,000 member institutions, E&I helps members reduce costs and optimize supply chain efficiencies. The Cooperative's member-driven competitive solicitation process has been validated by the National Institute of Governmental Purchasing (NIGP) as being in compliance with generally accepted procurement standards. For more information, please visit: www.eandi.org.

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