Global Professional Services: Integrate and Implement

Gain greater return on investment (ROI) by integrating existing procurement tools with SciQuest strategic procurement solutions. SciQuest’s comprehensive software-as-a-service (SaaS) eprocurement software is modular so we can customize it to integrate with your existing enterprise system or give you a complete source-to-settle solution. By collaborating with other industry partners, SciQuest integrates seamlessly and securely with your systems including procurement, inventory management, financial application or ERP. Through engagement with SciQuest’s world-class Global Professional Services (GPS) team, organizations rapidly deploy integrated solutions that enable them to:

- Meet their functional and system requirements
- Improve spend visibility and management
- Advance their critical missions

Cohesive solution implementation decreases the risks of exceeding the plan for your timeline, cost and scope. With our proven eprocurement solution methodology, SciQuest works closely with you to establish solid project organization and execute implementation plans. The GPS team has procurement specialization strengthened by a deep understanding of the academic, healthcare and research environments. The result? An enhanced process that allows you to optimize project scheduling and delivery through a team approach — managing the costs of the total solution, and minimizing ongoing support and maintenance costs.

"SciQuest went above and beyond the call of duty to ensure a flawless implementation. We have not experienced such a large system implementation that was not only completed on time, but without any disruption in our day-to-day activities."

— Vira Homick, e-Procurement Manager Purchasing Services, University of Pennsylvania
The Principles of SciQuest’s Implementation Methodology – 
designed to avoid common implementation difficulties

<table>
<thead>
<tr>
<th>Best practices</th>
<th>Confident estimates</th>
<th>Agile approach</th>
</tr>
</thead>
<tbody>
<tr>
<td>Use of SciQuest’s intellectual capital, assets and best practices ensures high quality deliverables and improves the speed of the implementation.</td>
<td>Through extensive implementation experience, the project scope is tightly controlled, providing effective cost and schedule management.</td>
<td>A collaborative and iterative approach that lets you influence the solution through frequent demonstrations and interactions. Within days of the project kickoff, you get access to the solution to begin the evaluation process.</td>
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Customer success

Training programs and approaches that provide the right level of training services for you.

Phased approach

The phased approach is designed to minimize risk and disruption to current operations.

Implementation services: four steps to maximum ROI

SciQuest starts by forming a partnership between you and the project team to guide everyone through a well-defined solution process.

1) Envision - Project Kickoff
SciQuest works with you to define the project team and aligns everyone around your objectives, timeline and scope, the capabilities of the solution, and the methodology. Initial selection of suppliers also starts at the kickoff.

2) Elaborate - Forming the Solution
Getting the buy-in of key stakeholders will drive user adoption. We conduct focus groups with your user community — one with a generic version of the solution and one customized to your organization. That input helps us tailor the procurement software to your specific needs. At this stage, we also invite and educate target suppliers, load catalogs and configure integrations on your solution.

3) Validate - Testing the Solution
Based on everything we’ve learned about your procurement process, we refine your solution. We then invite the core team and stakeholders to validate the solution using actual business scenarios.

4) Go Live - Launching Your Solution
After formal testing with your users, training sessions equip your trainers and “super-users” so the solution can be deployed efficiently to the entire user community. We test live orders and conduct post-production reviews to ensure a successful rollout.

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About SciQuest:
SciQuest provides on-demand supplier enablement and procurement automation solutions that reduce operating costs, drive end-user adoption, bring more spend under management and increase visibility into organization-wide spending. Through SciQuest solutions, organizations gain immediate cost savings and rapid return on investment. Contact your SciQuest representative for more information regarding integration with your existing technology environment.

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