

ATHLETICS



serving all your athletic needs

E&I Cooperative
Services

Sourcing. Strategy. Savings.®

E&I COOPERATIVE SERVICES

E&I is the member-owned, not-for-profit sourcing cooperative delivering expertise, solutions and services to higher education and related institutions. By leveraging the knowledge and expertise of more than 4,000 member institutions, E&I helps members reduce costs and optimize supply chain efficiencies. We provide members with access to a diverse portfolio of competitively awarded contracts, consulting services, and electronic platforms, with a primary focus of helping them source effectively.

Visit our website at www.eandi.org for complete contract details on all of the suppliers listed in this brochure, or contact your local [Member Relations Executive](#) for more information.

CONTRACT CATEGORIES WITHIN



Athletics

JMI Sports, Matrix Fitness, SSB



Electronics & Peripherals

B&H Photo



Express Delivery & Freight

FedEx



Facilities

FieldTurf, Shaw Sports Turf



Furnishings

American Education Supply



Furniture

Claridge, Irwin Seating Company,



Maintenance

PPG Paints



Medical Equipment & Supplies

Henry Schein Inc. - Athletic Supplies



Promotional Items

Staples Promotional Products



Services

Navigate Research



Travel Services

Anthony Travel, Enterprise Rent-A-Car/National Car Rental

E&I TACKLES IT ALL



ATHLETICS

For more information regarding our Athletics contracts, please contact your [E&I Member Relations Executive](#).



American Education Supply (*a division of American Hotel Register*) has focused their efforts on the needs of the residence hall, facilities, conference center departments, and athletic and recreational departments on campus. The company offers amenities including pool towels, royal carts, cleaning products, shower curtains, lockers, and laundry baskets. The Cooperative's competitively awarded agreement includes dinnerware, silverware, and small appliances like microwaves and refrigerators.



Anthony Travel specializes in solutions for university and athletic travel. With a national presence, the team at Anthony Travel provides superior customer service and the most technologically advanced solution for higher education travel management. Anthony Travel will help you customize a comprehensive solution specific to your needs with regard to member athletic travel, member business travel, and hotel and conference services management.



B&H Photo is the professional source for photo, video, audio and all technology products that fit the needs of education customers. Founded in 1973 and located in Manhattan, B&H is the largest non-chain photo and video equipment store in the United States. The Cooperative's competitively awarded agreement includes sports and action cameras and camcorders, training watches, multimedia, optics and AV presentation equipment.



For more than 60 years, the Claridge name has been synonymous with quality, service, and innovation. Claridge markerboard and chalkboard products are available in a wide variety of design options, offering performance, style and value to suit any situation, from the classroom to the locker room. Claridge also offers an extensive collection of trophy cases that can be customized to fit any space and display needs.



With a commitment to providing exceptionally low rates and outstanding services, E&I's competitively awarded contract with Enterprise Holdings, Inc. offers access to both Enterprise Rent-A-Car and National Car Rental. Enterprise and National's U.S. rental car fleet of 979,000 vehicles includes major makes and models from Chrysler, GM, Ford, Nissan, Toyota and Hyundai... more than any other rental car company.



FedEx delivers an array of services and special features, as well as financial incentives for participants. The Cooperative's agreement includes rates for domestic and international services as well as a Ground Package Return Program and a SmartPost Delivery option. Save on all of your shipping costs with this revenue generating program.



FieldTurf is the global market leader in synthetic sports fields, with more than 7,000 fields installed. The Cooperative's contract provides the best value for the short and long term, allowing organizations at all levels to forecast the amount of money they will save by installing FieldTurf, the safe, long lasting and high performing artificial turf system.



Henry Schein, Inc. is the world's largest provider of health care products and services to office-based dental, medical and animal health practitioners. The company also serves dental laboratories, government and institutional health care clinics, and other alternate care sites. Henry Schein employs more than 15,500 Team Schein Members and serves more than 775,000 customers.





Irwin Seating Company is a world leading manufacturer of public seating. From new chairs to restored originals, Irwin Seating applies the fundamental principles of durability, style, and comfort to every product. The Irwin seating collection represents a full range of custom seating for auditoriums, arenas, performing arts centers, convention centers and movie theatres. Irwin also manufactures stadium seating, lecture room furniture, bleachers and telescopic platforms.



With roots in professional and collegiate sports, JMI will help your institution generate revenue, exposure, and future brand value through multimedia rights, sponsorships, ticket and premium sales, and facility development.



Matrix Fitness provides lower costs on their complete line of cardiovascular and strength equipment. Matrix Fitness is dedicated to delivering the most durable commercial fitness products, on time, with the lowest total cost of ownership. Matrix products are designed for ease of use and years of operation.



Navigate Research is the industry leader in evaluating and measuring marketing investments, primarily in sports and entertainment. By providing measurement, valuation and consulting services, Navigate helps institutions form strategic marketing partnerships. As part of this competitively awarded contract, Navigate will help you understand and enhance your value to achieve maximum revenue from corporate partners.



PPG delivers the high visibility, durable athletic field marking paint you need to create sharp, bright lines on your grass or turf. The Cooperative's contract features Glidden, Sinclair, Dulux and Devoe Coatings. As a leading manufacturer of decorative and protective paints for institutional, commercial and industrial requirements, PPG offers a complete line of paints, painting equipment and accessories.



As an acknowledged leader in surfacing products for the sports industry, Shaw Sports Turf® provides members with incredible savings on cost-effective, safe and consistent playing surfaces. Installation of Shaw Sports Turf synthetic turf can help support your institution's green mission by decreasing water usage, as well as essentially eliminating the chemical treatments and irrigation requirements of natural turf. Shaw Sports Turf uses only lead free fibers and washed rubber SBR granulate – reducing the amount of old tires in landfills.



SSB provides data integration, management, and visualization through athletics constituent consulting. Through the combination of superior technology and vertical expertise, SSB provides products and services that create a "single version of the truth" record for each constituent from all of your existing data sources – Admissions, Registrar, Alumni Association, Student Services, Athletics, Foundations, HR, CRM, RFI, and much more. The result is actionable information which will help you make informed decisions that can lead to enhanced constituent relationships, improved operational effectiveness, stimulated fan engagement and increased revenue.



Staples Promotional Products offers a comprehensive inventory of thousands of promotional items from more than 150 preferred suppliers. In addition to an assortment of logoed and other branded items, you have access to program management solutions tailored specifically to provide coordination and efficiency in the licensing, control, and acquisition of institution-branded merchandise and apparel.



Let's be social.   



Sourcing. Strategy. Savings.[®]

2 Jericho Plaza, Suite 309, Jericho, New York 11753
800.283.2634 | www.eandi.org