

E&I has the people, programs,
and tools to help your institution
reach new **heights!**



E&I Cooperative Services Membership Benefits

E&I

Sourcing. Strategy. Savings.®

Extensive Contract Portfolio

Take advantage of significant savings available through our contract portfolio of more than 100 best-in-class suppliers. Our suppliers are most committed to meeting your specialized needs and delivery requirements.

RFP Program

We've tapped the expertise of many of the best procurement experts in the country to develop our contracts. And because we take care of the entire contracting process – including research, RFP development and contract management – your staff is free to focus on other things. Our member-driven competitive solicitation process has been validated by the National Institute of Governmental Planning (NIGP).

Local Service & Support

A field-based team of Member Relations Executives located throughout the United States provides you with localized attention and support. We also align ourselves with business partners who specialize in providing outstanding local coverage.

Patronage, Rebates & Incentives

Many of our members receive patronage rewards based upon contract usage, meaning you benefit from E&I's financial success. You can also take advantage of exclusive rebate and incentive programs available through our suppliers, which can provide valuable revenue generating opportunities for your department.

E&I Consulting Group

We help you transform your procurement organization and drive value across your entire supply chain through a range of integrated services including: organization assessment and transformation, spend analytics, technology and process evaluations, ROI analysis and more.

Membership is Free!

It's easy to become an E&I member and it doesn't cost a thing. There are two types of membership available, and no reason why you shouldn't join today.

For more information, visit us at www.eandi.org. You can also contact E&I's Membership Department at membership@eandi.org.

Business Partners



Sourcing. Strategy. Savings.®

At E&I, the savings are key. Last year alone, E&I members saved over \$200 Million using our contracts. Check out the extensive list of E&I business partners below.

Athletics

Anthony James Partners
FieldTurf
Henry Schein, Inc. – Athletic Supplies
JMI Sports
List Industries LLC.
Matrix Fitness
Navigate Research
Shaw Sports Turf
SSB

Automotive

O'Reilly Auto Parts

Books & Media

Complete Book & Media Supply
Demco, Inc.

Computer Software

Connection (formerly GovConnection)
Jaggaer
SHI
TIG

Computers & Networking

Connection (formerly GovConnection)
Hewlett Packard
Juniper Networks
TIG
WESCO Distribution/CSC

Electronics & Peripherals

B&H Photo Video
SKC Communication
SKC Communication - Lecture Capture
WESCO Distribution/CSC

Express Delivery & Freight

Federal Express
Vantage Point Logistics, Inc.

Facilities

Gilbane
Gordian**
Lowe's
Mobile Modular
Sightlines**
SSC Service Solutions

Flooring

Bentley Mills
Interface
Johnsonite
MityLite Inc.
Tandus Centiva US LLC

Food Service

America To Go
Canteen
Chartwells
Food Service Program*
Levy Restaurants
TriMark Strategic**

Furnishings

American Education Supply
Claridge Products & Equipment
High Tower Group
List Industries LLC.
Max-R
MityLite Inc.
University Sleep Products

Furniture

AGATI, Inc.
Coalesse
DCI, Inc. (Northeast Region Only)
Falcon
Global
Gunlocke Company
HighTower Group
Irwin Seating Company
Shelby Williams
Southwest Contract
Steelcase Inc.
Steelcase Health
Thonet
Transformations Furniture
Turnstone

IT Services

CDW Government LLC (CDW-G)
DLT Solutions - for Amazon Web Services
Connection - IT Managed Integration (formerly GovConnection)
RSM

Maintenance

Airgas
Ferguson Enterprises
Filtration Concepts (Central Region Only)
Gilbane
Gordian**
Grainger
Lowe's
PPG Paints
Sherwin-Williams Company
Sightlines**
SSC Service Solutions
Wayne's Roofing (Western Region Only)
Weatherproofing Technologies, Inc.
WESCO Distribution/CSC

Medical Equipment & Supplies

Airgas
Henry Schein, Inc. – Dental Supplies*
Medline Industries, Inc.
Medline Industries - Pharmaceuticals
Panasonic Healthcare
School Health

Moving & Relocation

Allied Van Lines: Berger; NorCal; Whalens
Mayflower
North American Van Lines
United Van Lines: Armstrong; East End/Corrigan

Office Equipment & Supplies

Canon
Pitney Bowes - Shipping & Mailing
Pitney Bowes - Production Mail & Sortation Services
Pitney Bowes - Software Services
Staples Business Advantage
Xerox Corporation

Procurement

American Express
ESM
Jaggaer

Promotional Items

Staples Promotional Products

Scientific Equipment & Supplies

Airgas
The Baker Company*
Beckman Coulter
Grainger - Scientific Safety Supplies
LabRepCo LLC
Micro Video Instruments (CT, MA, ME, NH, NY, RI and VT Only)
Neta Scientific*
NuAire
Sargent Welch
Steris Corporation*
VWR International
Ward's Science
Waters Corporation

Services

Alpha Building Corporation (Northeast Region)
Gordian**
GovDeals
HireRight
NCSPlus Incorporated
Nouveau Construction - Energy Conservation
Nouveau Construction - JOC (Central, Southeast, and Western Regions Only)
Procurex
Rosslyn Data Technologies
Schindler Elevator
Specialty Underwriters

Travel Services

Anthony Travel
Concur Technologies, Inc.
Dollar Rent-A-Car
Enterprise Rent-A-Car
Enterprise Fleet Management
Hertz Corporation
National Car Rental
Thrifty Car Rental
Wyndham Hotel Group

* Note: This contract is not available to K-12

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