



## NEWS RELEASE



### FOR IMMEDIATE RELEASE

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Sourcing. Strategy. Savings.

### E&I Cooperative Services and Medline Announce New Contract

*Members nationwide to benefit from competitive pricing and savings for medical, surgical and related supplies*

**Mundelein, Ill., Sept. 17, 2015** – [Medline Industries, Inc.](#), a global medical supplies manufacturer and distributor, was recently awarded a five-year group purchasing agreement with [E&I Cooperative Services](#), a not-for-profit sourcing cooperative that delivers expertise, solutions and services to higher education and related institutions. The contract is expected to deliver competitive pricing and significant savings on more than 350,000 products within Medline's portfolio of medical and surgical supplies, such as [personal protective apparel](#), [examination](#) and [surgical gloves](#), [surgical instrumentation](#) and [sterilization products](#), etc.

While the agreement will benefit more than 3,700 E&I members nationwide, the primary focus will be on higher education institutions, including medical schools, nursing schools, dentistry schools and research laboratories.

"This unique partnership with E&I takes Medline outside the traditional realm of health care many would think of, such as acute and post-acute care, and focuses on providing a robust portfolio of products that reach healthcare workers at the learning and research stages to help them perform at their very best," said John Ahearn, senior vice president of national accounts for scientific products at Medline.

Furthermore, with Medline's more than 40 distribution centers strategically located throughout the U.S., E&I members will be able to quickly receive products, when and where they need them.

"We are excited to welcome Medline to our portfolio, and we're confident this contract will provide increased value to our members for all their medical supplies needs," said Tom Fitzgerald, CEO of E&I. "It is important for us to align ourselves with partners that offer the highest quality products and services at the best available pricing, and Medline delivers all of these qualities to the educational marketplace."

The contract is effective through June 30, 2020.

#### About Medline

[Medline](#) is a global manufacturer and distributor serving the healthcare industry with medical supplies and clinical solutions that help customers achieve both clinical and financial success. Headquartered in Mundelein, Ill., the company offers 350,000+ medical devices and support services through more than 1,200 direct sales representatives who are dedicated points of contact for customers across the continuum of care. For more information on Medline, go to [www.medline.com](http://www.medline.com) or <http://www.medline.com/social-media> to connect with Medline on its social media channels.

#### About E&I

E&I Cooperative Services (E&I) is the member-owned, not-for-profit sourcing cooperative delivering expertise, solutions and services to education and related institutions. E&I provides members with access to a diverse portfolio of



## NEWS RELEASE

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competitively awarded contracts, electronic procurement platforms and consulting services to help them source effectively. By leveraging the knowledge and expertise of more than 3,700 member institutions, E&I helps members reduce costs and optimize supply chain efficiencies. The Cooperative's member-driven competitive solicitation process meets generally accepted procurement standards across the nation. For more information, please visit: [www.eandi.org](http://www.eandi.org).

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