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E&I CONTRACTS PORTFOLIO EXPANDS WITH SEVERAL ADDITIONS

JERICHO, N.Y. – E&I Cooperative members can now take advantage of competitively awarded contracts with Waters Corporation, a leader in liquid chromatography and mass spectrometry technologies, SHI International Corp., a leading provider of IT software, and Concur Technologies Inc., solutions for easier management of travel, expense, invoices and travel management.

Waters Corporation contract offers science solutions

For more than fifty years, Waters Corp. has developed innovative analytical science solutions to support customer discoveries, operations, performance, and regulatory compliance. In addition, Waters Academic Resources allow academic scientists to apply for grants, provide special institutional pricing for various system solutions, and feature recent journal citations utilizing Waters products and solutions.

This contract provides aggressive discounting for Waters full catalog of chromatography and mass spectrometry equipment, chemicals and consumables.

SHI contract offers software solutions

As an authorized reseller for all major software publishers, SHI has forged great relationships with the manufacturers who create products for the education market, making them uniquely positioned to serve the needs of E&I members.

Member benefits include software volume licensing agreements, Polaris asset management, product catalogs, online ordering, electronic software distribution, education, reporting and tracking, and implementation services. SHI's status as both a minority (MBE) and woman-owned (WBE) business provides additional benefits to members that recognize both MBE and WBE spend in their diversity programs.

Concur contract offers travel solutions

Concur's web-based and mobile solutions allow employees to manage travel and entertainment spend within institutional policies, helping to control costs and save time.

Concur's services provide detailed information to help members effectively negotiate with vendors, create budgets and manage compliance. Concur is the largest and most recognized travel and expense management company in the world, with more than 25 million users worldwide.

About E&I

E&I Cooperative Services (E&I) is the member-owned, not-for-profit sourcing cooperative delivering expertise, solutions and services to higher education and related institutions. E&I provides members with access to a diverse portfolio of competitively awarded contracts, electronic procurement platforms and consulting services to help them source effectively. By leveraging the knowledge and expertise of more than 3,000 member institutions, E&I helps members reduce costs and optimize supply chain efficiencies. The Cooperative's member-driven competitive solicitation process meets generally accepted procurement standards across the nation. For more information, please visit: www.eandi.org.