FLEET MANAGEMENT

Highlights

Analysis
No cost recommendations based on member needs and budget
Cycling Analysis
Fleet Replacement Schedule
Recommendations on vehicle selections

Lease Options
Open-Ended Lease Enterprise Fleet Management features an Open-Ended Lease product to help bridge any funding gaps.
Our Open-Ended Lease is characterized by:
Improved cash flow
No mileage restrictions or wear-and-tear charges
Flexible financing options (off-balance-sheet financing available)
Customized terms for use and type of vehicle
Retention of ownership rights

Acquisition
Order Placement
Order Status (placement through delivery) updates available online and from mobile app
Fleet Coordinator will work with each driver to coordinate the most convenient method of pickup or delivery
Communicate manufacturer cut-off dates
Aftermarket coordination and pricing
Ability to Spec all vehicles, light duty cars through medium duty trucks
Provide best incentives available for end user
Vehicles depreciated at 1.5% per month with a 10% Residual Book Value

Registration
Handle Initial registrations & renewals
Coordinate directly with drivers or member on inspections
Ability to provide temp tags
Account Management
- Dedicated Account Team with local contacts
- Quarterly and Annual Client Review
- Recommendations on vehicle selections
- Industry Updates
- Customer Survey’s twice a year to check on service
- Apply gains to new units
- Driver information packets that include “How To” instructions

Reporting
- Customized billing available on-line
- Out of warranty report
- Maintenance report
- Ability to customize additional reporting requirements as needed by members

Maintenance
- Monitor repairs with ASE certified techs
- Consolidated billing
- Ongoing maintenance history
- Monthly cost is fixed for the term of the vehicle
- Coverage is available up to 100,000 miles
- Covers all routine services recommended by the manufacturer
- Covers all unexpected repairs, from fuses to engines and transmissions
- Emergency Road side assistance provided 24 hours a day, seven days a week
- Ability to pay shops directly
- Guidance on repairs from experts concerned about your fleet and your driver’s safety.
- List of repair facilities provided for specific territories
- Expedited repairs
- Ability to locate hard to find parts
- Brakes, tires, and loaner vehicles can be included
- Windshield repair, fueling service, and other miscellaneous items are available
- Members can send out service reminders via email through Enterprise’s website

End-of-Lease Options (Open-Ended Lease Terms)
- Renew your vehicles with new models and apply any gains to the replacement vehicle
- The member agency can extend the term of the lease
- The member agency can obtain the vehicle at the Reduced Book Value

Disposal
- Pick up from any location with minimal fees
- Coordinate sale and handle all paperwork
- Ability to utilize sales channels that average 10% above market
- Relocate vehicles for optimal price if necessary
- Ability to sell both owned and non-owned units