

FLEET MANAGEMENT

Highlights

Analysis

- No cost recommendations based on member needs and budget

- Cycling Analysis

- Fleet Replacement Schedule

- Recommendations on vehicle selections

Lease Options

Open-Ended Lease Enterprise Fleet Management features an Open-Ended Lease product to help bridge any funding gaps.

Our Open-Ended Lease is characterized by:

- Improved cash flow

- No mileage restrictions or wear-and-tear charges

- Flexible financing options (off-balance-sheet financing available)

- Customized terms for use and type of vehicle

- Retention of ownership rights

Acquisition

- Order Placement

- Order Status (placement through delivery) updates available online and from mobile app

- Fleet Coordinator will work with each driver to coordinate the most convenient method of pickup or delivery

- Communicate manufacturer cut-off dates

- Aftermarket coordination and pricing

- Ability to Spec all vehicles, light duty cars through medium duty trucks

- Provide best incentives available for end user

- Vehicles depreciated at 1.5% per month with a 10% Residual Book Value

Registration

- Handle Initial registrations & renewals

- Coordinate directly with drivers or member on inspections

- Ability to provide temp tags

Account Management

- Dedicated Account Team with local contacts
- Quarterly and Annual Client Review
- Recommendations on vehicle selections
- Industry Updates
- Customer Survey's twice a year to check on service
- Apply gains to new units
- Driver information packets that include "How To" instructions

Reporting

- Customized billing available on-line
- Out of warranty report
- Maintenance report
- Ability to customize additional reporting requirements as needed by members

Maintenance

- Monitor repairs with ASE certified techs
- Consolidated billing
- Ongoing maintenance history
- Monthly cost is fixed for the term of the vehicle
- Coverage is available up to 100,000 miles
- Covers all routine services recommended by the manufacturer
- Covers all unexpected repairs, from fuses to engines and transmissions
- Emergency Road side assistance provided 24 hours a day, seven days a week
- Ability to pay shops directly
- Guidance on repairs from experts concerned about your fleet and your driver's safety.
- List of repair facilities provided for specific territories
- Expedited repairs
- Ability to locate hard to find parts
- Brakes, tires, and loaner vehicles can be included
- Windshield repair, fueling service, and other miscellaneous items are available
- Members can send out service reminders via email through Enterprise's website

End-of-Lease Options (Open-Ended Lease Terms)

- Renew your vehicles with new models and apply any gains to the replacement vehicle
- The member agency can extend the term of the lease
- The member agency can obtain the vehicle at the Reduced Book Value

Disposal

- Pick up from any location with minimal fees
- Coordinate sale and handle all paperwork
- Ability to utilize sales channels that average 10% above market
- Relocate vehicles for optimal price if necessary
- Ability to sell both owned and non-owned units

