

December 17, 2014

Contact:

Sabra Schell
E&I Vice President of Marketing
631-630-8234

CUSTOMIZED SOLUTIONS & REBATES WITH E&I'S NEW COMPETITIVELY AWARDED AIRGAS AGREEMENT

JERICHO, N.Y. – Members can now take advantage of E&I's new competitively awarded Airgas agreement, which offers a wide range of programs and a diverse catalog of products designed with the ability to deliver customized solutions.

As one of the nation's leading single-source suppliers of gases, welding and safety supplies, Airgas offers top-quality merchandise and unmatched expertise. Airgas excels with an integrated network of more than 1,200 locations including branches, cylinder fill plants, production facilities, specialty gas laboratories and distribution centers.

About the Airgas Contract

E&I's Airgas contract includes core specialty lab gases, gas mixtures, and rare gases; bulk and micro-bulk gases; process chemicals and semiconductor grade gases; dry ice and storage equipment; carbon dioxide; refrigerants – supply and recycling services; industrial gases, welding equipment and supplies (including lease options); laboratory safety equipment and Personal Protective Equipment (PPE); lecture bottle replacement program; emergency response services; customized e-Business

solutions; lab design services and custom gas management systems; turnkey cryogenic solutions for life sciences research; on-site and inventory management services; and price protection. The contract also provides members with a rebate on overall growth year-over-year.

“This competitively awarded Airgas contract is valuable in helping provide our members with customization abilities and rebates,” said Tom Fitzgerald, E&I CEO. “We are confident that our members will find considerable value in this contract, and look forward to providing increased saving opportunities.”

About E&I

E&I Cooperative Services (E&I) is the member-owned, not-for-profit sourcing cooperative delivering expertise, solutions and services to education and related institutions. E&I provides members with access to a diverse portfolio of competitively awarded contracts, electronic procurement platforms and consulting services to help them source effectively. By leveraging the knowledge and expertise of more than 3,000 member institutions, E&I helps members reduce costs and optimize supply chain efficiencies. The Cooperative’s member-driven competitive solicitation process meets generally accepted procurement standards across the nation. For more information, please visit: www.eandi.org.