Best-in-class supplier management begins before the first bid is collected or a purchase order is cut with thorough data collection and review to ensure a potential supplier can meet your unique business requirements. The supplier management lifecycle then continues beyond initial supplier discovery, registration and approval to include onboarding, more detailed qualification and later ongoing compliance and performance management. Within each of these steps, not only are there data collection requirements, but there are also internal workflows and approvals that need to happen.

SciQuest’s Total Supplier Manager (TSM) standardizes supplier management throughout the supplier management lifecycle and provides a singular source for supplier-related information. Using intelligent questionnaires, streamlined workflows and process automation TSM allows you to work more effectively across your supply base to guide vendor registration and to ascertain and reduce supplier risk. As part of the SciQuest Source-to-Settle suite, TSM empowers you to collect and maintain the supplier information necessary to run more effective eSourcing projects, manage supplier spending, and streamline the Procure-to-Pay process, thus enhancing your sourcing and procurement practices and strategies. Furthermore, by providing internal process improvements, TSM will allow you to focus on more strategic functions such as improving collaboration with your suppliers in areas such as contract negotiation and pricing.

**TOTAL SUPPLIER MANAGER DELIVERS VALUE**

Total Supplier Manager moves beyond basic registration and onboarding to deliver extended value to your supplier management group and the entire organization. TSM is a comprehensive supplier lifecycle management solution that provides complete visibility into current and future suppliers. Understanding who your suppliers are, the quality of your suppliers, and having a single, reliable, consistent and comprehensive data source will allow you to better manage your supplier base and drive continued value in areas like sourcing and procurement.

TSM delivers:

**IMPROVED DATA QUALITY**

If everyone who interacts with supplier information is working within the same solution you end up with one consolidated and centralized supplier repository. When you have a single source for data entry, searching and reporting on supplier information the result is improved data consistency, accuracy, depth and breadth. Ultimately, your interactions with suppliers

“The TSM tool draws on well over a decade of experience from successful Fortune 500 deployments and should not be underestimated.”

– Thomas Kase, Spend Matters

**TOTAL SUPPLIER MANAGER ADVANTAGES:**

• Reduction in risk exposure inherent in dealing with third-party suppliers
• Standardized data collection resulting in consistent, accurate and reliable of supplier information
• Greater depth of and visibility into supplier data
• Insight into supplier capabilities and compliance in adhering to your business requirements
• Elimination of manual processes
• A clear and simple-to-navigate user interface for rapid user training and adoption
WHY CHOOSE SCIQUEST?

SciQuest (Nasdaq: SQI) is the leading public provider of spend management solutions delivering value beyond savings. Through the continued release of key innovative technology and a fanatical drive toward making our customers successful, we deliver exceptional value in user experience, productivity and operational efficiency. Our cloud-based, mobile-enabled, source-to-settle platform addresses all stages of procurement from the automation of core processes to enabling sophisticated, strategic and multifaceted sourcing solutions. We specialize in handling simple procurement needs to the most advanced supplier and supply chain requirements. SciQuest serves a wide range of industries and organizations including many of the Global Fortune 500.

TOTAL SUPPLIER MANAGER

become more effective and meaningful because TSM provides you with supplier information that you can trust to be comprehensive and accurate and therefore, actionable. Plus, with TSM you can add on ERP integration for consistency across your business systems.

RISK MITIGATION & PERFORMANCE MANAGEMENT

TSM provides the tools to guide supplier vetting and performance management processes for your organization thereby enhancing risk management practices and uncovering cost savings or cost avoidance opportunities. Within the solution you have complete control and flexibility to establish a formal registration process for your suppliers which incorporates up-front regulatory and business process compliance verification. Additionally, after the initial supplier registration and onboarding is complete, you can create questionnaires and scorecards, collect certifications and documents, as well as track and manage expiry information for ongoing risk and performance management. Robust reporting and search capabilities bring valuable risk and performance data to users when they need it.

PROCESS AUTOMATION

Supplier lifecycle management has the potential to be a very paper-laden activity; but it does not have to be. TSM enables automation of manual tasks and the creation of a formalized supplier lifecycle management process. Through functionality like self-service supplier registration and onboarding, templates and schedules for email communication, automated workflow for reviews and approvals, templates and flexible set up for supplier vetting questionnaires and scorecard evaluations, and saved search, you will have more time to focus on strategic supplier relationship management.

SIMPLE USER EXPERIENCE

All that TSM offers is presented through SciQuest’s SelectSite platform which has a logical and easy-to-use interface. Users receive notifications to quickly identify their tasks and they also have the ability to establish their own dashboard so they have rapid access to the functions and reports they use most often. The design of SciQuest solutions supports rapid user training and adoption to help drive quick return on investment and long term value for your organization.

FOR MORE INFORMATION, visit www.sciquest.com.

TO JOIN THE CONVERSATION, please visit our blog at http://www.sciquest.com/blog or follow us on Twitter @SciQuest.