



## Consulting to Maximize Tuition & Funding Revenues

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Backed by over 30 years of market intelligence, [AArete](#) is a consulting firm that uses data-driven strategies to deliver measurable results. AArete combines a deep understanding of the education landscape and federated model with market intelligence and data analytics expertise to deliver the best value to educational institutions.

AArete helps E&I members maximize the value of tuition and funding revenues and drive best practices in the higher education environment.

### Contract Highlights:

- Strategic sourcing
- Pharmacy solutions
- Employee benefits cost reduction
- Procurement assessment and transformation
- Student retention and enrollment analytics
- Organization and workplace optimization

For more information, please visit at [www.eandi.org/contracts/aarete](http://www.eandi.org/contracts/aarete) or contact Joe Castelluccio, *Business Development Manager, General Products & Services*, at [jcastelluccio@eandi.org](mailto:jcastelluccio@eandi.org).



## Contract Details

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Getting Started:	Complete the Letter of Participation at <a href="https://eandi.tfaforms.net/f/lop?contract=EI00169">eandi.tfaforms.net/f/lop?contract=EI00169</a>  Use our EZ Button at <a href="https://www.eandi.org/ez">www.eandi.org/ez</a> to sign up for multiple E&I contracts at the same time. You must be <a href="#">registered</a> and <a href="#">logged in</a> to E&I's website to access the EZ Button.
Effective Dates:	2.1.2022 – 1.31.2027   One (1) five-year renewal remaining
Prices/Discounts:	Visit <a href="https://www.eandi.org/contracts/aarete">www.eandi.org/contracts/aarete</a> for pricing and discount details.
Payment Terms:	Net 30 days
Credit Cards Accepted:	None
Place Orders With:	Members will enter a mutually-agreed upon SOW with AArete. Engagement and services are based on the unique needs of the member.  Contact Tyler Higgins at AArete P: 310.909.6766   E: <a href="mailto:thiggins@aarete.com">thiggins@aarete.com</a>
Invoicing by:	Supplier
Request Literature:	Contact Joe Castelluccio, <i>Business Development Manager, General Products &amp; Services</i> P: 630.251.1783   E: <a href="mailto:jcastelluccio@eandi.org">jcastelluccio@eandi.org</a>
Federal ID Number:	26-2000001
RFP Number:	Competitive Solicitation RFP #683547
Contract Number:	EI00169

*Note: All E&I contract-related information and documentation is provided exclusively for the use of E&I members and shall not be distributed and/or shared outside of E&I's membership. Doing so is detrimental to the Cooperative and its members, as it impacts E&I's ability to negotiate and maintain competitive agreements.*

