



**Airgas**  
an Air Liquide company

As one of the nation's leading single-source suppliers of gases, welding and safety supplies, [Airgas](#) offers top-quality products and unmatched expertise. Airgas excels with an integrated network of more than 1,200 locations including branches, cylinder fill plants, production facilities, specialty gas laboratories and distribution centers.

Aigas also operates the largest fleet of cylinder trucks in the US, helping to efficiently move products where and when they are needed. The company can customize a unique solution for each E&I member in order to deliver maximum value per research dollar.

#### Contract Highlights:

- A wide range of programs and diverse “full catalog” product offering:
  - Core Specialty Lab Gases, Gas Mixtures, and Rare Gases
  - Bulk and Micro-bulk Gases
  - Process Chemicals and Semiconductor Grade Gases
  - Dry Ice and Storage Equipment
  - Carbon Dioxide
  - Industrial Gases, Welding Equipment and Supplies (including lease options)
  - Laboratory Safety Equipment and Personal Protective Equipment (PPE)
  - Emergency Response Services
  - Customized e-Business Solutions – B2B or punch-out
  - Lab Design Services and Custom Gas Management Systems
  - Turnkey Cryogenic Solutions for Life Sciences Research
  - On-site and Inventory Management Services - AIM™ Cylinder Tracking
  - Price protection – no minimum increase allowed and a capped annual increase
- Rebate on overall growth year-over-year
- Available as part of E&I's JAGGAER contract offering

For additional information, please contact your [E&I Member Relations Representative](#). You can also visit us online at [www.eandi.org](http://www.eandi.org).



## Contract Details

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Getting Started: Complete this [EZ Button form](#) to sign up for this contract, as well as any additional E&I contracts you'd like to begin using.

Contract Effective Date: 10/1/2014 - 9/30/2024

Prices/Discounts: All cylinder pricing is defined by region, with "not to exceed" ceiling pricing established. Member pricing can be customized by region based on campus-specific needs assessment requirements.

### Incentive Rebate Program

E&I Members participating in the Airgas program with an executed Participant Supply Agreement are eligible for an annual incentive rebate on Year over Year (YOY) purchases for all products to promote incremental sales growth each year. For more information, please visit [www.eandi.org](http://www.eandi.org).

Payment Terms: Orders will be placed with Airgas Regional Office servicing Member account.

E&I and Airgas have designated Cuevas Distribution, Inc. as the HUB Partner in the State of Texas to supply products and services under the E&I agreement. Please contact your authorized Airgas representative and/or [E&I Member Relations Representative](#) for further details.

*Airgas is available as part of E&I's JAGGAER contract offering.*



Federal ID#: 56-0732648  
Credit Card Accepted: American Express, MasterCard and Visa  
Payment Terms: Net 30  
Invoicing by: Supplier

Return Policy: Prior to return of any material, product may be subject to Airgas inspection. If the request is for a full cylinder of gas, Airgas will accept the cylinder back and treat as an empty cylinder. No credit will be issued unless return resulted from an Airgas error.

Claims: Should there be any problem with an order, backorder notifications will be emailed or faxed to end users. Backorders are always expedited and firm ship dates are requested and documented.

Warranty: For Airgas warranty information, please visit [www.eandi.org](http://www.eandi.org).

Request Literature: Mike Costigan, *Business Development Manager, Research & Academic Healthcare*  
[mcostigan@eandi.org](mailto:mcostigan@eandi.org) | 414-520-9601

Contract Number: CNR01362  
RFP Number: 683228  
Utilization: For utilization information, please visit [www.eandi.org](http://www.eandi.org).

*Note: When placing orders, please identify yourself as an E&I member. All pricing and contract terms are strictly confidential and recipients are not authorized to disclose such information to competing suppliers or use it in negotiations with existing or potential suppliers.*

