As one of the nation’s leading single-source suppliers of gases, welding and safety supplies, Airgas offers top-quality products and unmatched expertise. Airgas excels with an integrated network of more than 1,200 locations including branches, cylinder fill plants, production facilities, specialty gas laboratories and distribution centers.

Airgas also operates the largest fleet of cylinder trucks in the US, helping to efficiently move products where and when they are needed. The company can customize a unique solution for each E&I member in order to deliver maximum value per research dollar.

Contract Highlights:

- A wide range of programs and diverse “full catalog” product offering:
  - Core Specialty Lab Gases, Gas Mixtures, and Rare Gases
  - Bulk and Micro-bulk Gases
  - Process Chemicals and Semiconductor Grade Gases
  - Dry Ice and Storage Equipment
  - Carbon Dioxide
  - Refrigerants – Supply and Recycling Services
  - Industrial Gases, Welding Equipment and Supplies (including lease options)
  - Laboratory Safety Equipment and Personal Protective Equipment (PPE)
  - Lecture Bottle Replacement Program
  - Emergency Response Services
  - Customized e-Business Solutions – B2B or punch-out
  - Lab Design Services and Custom Gas Management Systems
  - Turnkey Cryogenic Solutions for Life Sciences Research
  - On-site and Inventory Management Services - AIM™ Cylinder Tracking
  - Price protection – no minimum increase allowed and a capped annual increase
  - Rebate on overall growth year-over-year
  - Available as part of E&I’s ESM and JAGGAER (formerly SciQuest) contract offerings

For additional information, please contact your E&I Member Relations Executive. You can also visit us online at www.eandi.org.
Contract Details

**Contract Effective Dates:** 10/1/2014 - 9/30/2019
One five (5) year renewal

**Pricing/Discounts:**
All cylinder pricing is defined by region, with "not to exceed" ceiling pricing established. Member pricing can be customized by region based on campus-specific needs assessment requirements.

**Incentive Rebate Program**
E&I Members participating in the Airgas program with an executed Participant Supply Agreement are eligible for an annual incentive rebate on Year over Year (YOY) purchases for all products to promote incremental sales growth each year.

For more information, please visit [www.eandi.org](http://www.eandi.org).

**Place Orders With:**
Orders will be placed with Airgas Regional Office servicing Member account.

E&I and Airgas have designated Cuevas Distribution, Inc. as the HUB Partner in the State of Texas to supply products and services under the E&I agreement. Please contact your authorized Airgas representative and/or E&I Member Relations Representative for further details.

Airgas is available as part of E&I’s ESM and JAGGAER (formerly SciQuest) contract offerings.

**Federal ID#:** 56-0732648

**Credit Card Accepted:** American Express, MasterCard and Visa

**Payment Terms:** Net 30

**Invoicing by:** Supplier

**Return Policy:** Prior to return of any material, product may be subject to Airgas inspection. If the request is for a full cylinder of gas, Airgas will accept the cylinder back and treat as an empty cylinder. No credit will be issued unless return resulted from an Airgas error.

**Claims:** Should there be any problem with an order, backorder notifications will be emailed or faxed to end users. Backorders are always expedited and firm ship dates are requested and documented.

**Warranty:** For Airgas warranty information, please visit [www.eandi.org](http://www.eandi.org).

**Request Literature:** marketinglit@eandi.org

**Contract Number:** CNR01362

**RFP Number:** 683228

**Installation Information:** For installation information, please visit [www.eandi.org](http://www.eandi.org).

Note: When placing orders, please identify yourself as an E&I Member. All pricing and contract terms are strictly confidential and recipients are not authorized to disclose such information to competing suppliers or use it in negotiations with existing or potential suppliers.