Since 2007, Anthony James Partners (AJP) has performed as a true Owner’s Representative with the primary purpose is to protect the interests of Ownership in the acquisition of large-scale technology for major event venues, broadcast production facilities and experiential spaces.

Maximum financial and long-term protection benefits are the reason AJP’s clients keep coming back:

- Substantial cost savings
- Best possible product quality
- Enhanced long-term performance and product protection

AJP typically offers a three-phased approach involving Design, Procurement and Construction Oversight for a range of product categories:

- LED Display Systems
- Broadcast TV and Video Replay
- Structured and Broadcast Cabling
- Sound Reinforcement Systems Design
- Event and Specialty Lighting
- Wi-Fi, DAS
- TV Distribution (CATV, IPTV)
- Presentation Systems
- Architectural Support Services

Whether for upgrades or new builds, AJP works side-by-side with Ownership—or as part of an architectural team—evaluating design options, developing custom assets and AV systems, providing financial modeling, managing procurement (or providing documentation), giving hands-on guidance through final negotiations, and maintaining strict oversight of construction to ensure full compliance right through to completion.

“They literally saved us millions of dollars. As our Athletic Director said: ‘We made back the consulting fee the minute we hired them.’”

DIRECTOR, MARINELLI CENTER AND LARELL EDWARDS STADIUM, BRIGHAM YOUNG UNIVERSITY

“Based on earlier estimates we received, engaging AJP saved us about $2 million (conservatively).”

SENIOR ASSOCIATE ATHLETIC DIRECTOR, EXTERNAL OPERATIONS, UNIVERSITY OF TENNESSEE