A True Owner’s Representative

Anthony James Partners (AJP) is a unique consulting firm that combines the roles of Owner’s Representative, AV Consultant, and Design Consultant. AJP sets the industry bar for AV systems design, technology integration, and large-scale project development.

AJP is an independent, fee-based consulting firm that does not accept compensation or commission from product manufacturers, integrators, or suppliers. AJP works at your side to evaluate and present design possibilities, model financial options, create unique and custom assets and AV systems, manage procurement (or support the process with documentation), provide hands-on guidance through negotiations, and maintain strict oversight of construction to ensure full compliance through to completion.

Consulting Services:

- Infrastructure review
- Facility audits
- Asset design
- AV system design and engineering
- Financial modeling
- Procurement
- Construction oversight and final commissioning
- Brand and inventory development
- Rights valuation and marketing
- AV consulting to support architects and general Contractors

Technology Disciplines:

- LED display systems (including rigging, scoring, timing systems and basic controls)
- Broadcast and video replay systems
- Structured and broadcast cabling
- Audio systems design
- Wi-Fi/DAS
- TV distribution (CATV, IPTV)
- Ticketing and POS systems
- Classroom AV systems
- Event and specialty lighting

For more information, visit our website at www.eandi.org/contracts/anthony-james-partners or contact Paul Harris, Business Development Manager, Athletics & Travel, at pharris@eandi.org.
Contract Details


Use our EZ Button at www.eandi.org/ez to sign up for multiple E&I contracts at the same time. You must be registered and logged in to E&I’s website to access the EZ Button.

Effective Dates: 2.1.2017 – 1.31.2022 | One (1) five-year renewal remaining

Prices/Discounts: Fees are based on scope of work, complexity, and timing. Each facility project is unique and requires pricing to be customized for each specific circumstance.

Visit www.eandi.org/contracts/anthony-james-partners for pricing and discount details.

Payment Terms: Net 30 days, state statutes apply

Credit Cards Accepted: None

Get a Quote/Price: Contact Anthony James Partners
P: 804.727.0070 | E: touchbase@anthonyjamespartners.com

Place Orders With: Contact Anthony James Partners
P: 804.727.0070 | E: touchbase@anthonyjamespartners.com

Request Literature: Contact Paul Harris, Business Development Manager, Athletics & Travel
P: 615.419.8695 | E: pharris@eandi.org

Federal ID Number: 20-86012024

RFP Number: Competitive Solicitation RFP #683351

Contract Number: CNR01425

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