A True Owner’s Representative

Anthony James Partners (AJP) is a unique consulting firm that combines the roles of Owner’s Representative, A/V Consultant, and Design Consultant. From North America’s largest custom LED scoreboards to state-of-the-art broadcast studios, control rooms, experiential spaces, concourses and digital signage systems, AJP sets the industry bar for A/V systems design, technology integration, and large-scale project development.

AJP is an independent, fee-based consulting firm that does not accept compensation or commission from product manufacturers, integrators, or suppliers. AJP works at your side to evaluate and present design possibilities, model financial options, create unique and custom assets and A/V systems, manage procurement (or support the process with documentation), provide hands-on guidance through negotiations, and maintain strict oversight of construction to ensure full compliance through to completion.

AJP Consulting Services

• Infrastructure review
• Facility audits
• Asset design
• A/V system design & engineering
• Financial modeling
• Procurement
• Construction oversight & final commissioning
• Brand & inventory development
• Rights valuation & marketing
• A/V consulting to support architects & general contractors.

AJP Technology Disciplines

• LED display systems (rigging, scoring, timing systems & basic controls)
• Broadcast & video replay systems
• Structured & broadcast cabling
• Audio systems design
• Wi-Fi/DAS
• TV distribution (CATV, IPTV)
• Ticketing & POS systems
• Classroom A/V systems
• Event & specialty lighting

For more details, please contact your E&I Member Relations Representative or Paul Harris, Business Development Manager, Athletics, Culinary & Travel, at pharris@eandi.org. You can also visit us at www.eandi.org.
## Contract Details

| **Getting Started:** | Complete the E&I Anthony James Partners RFI  
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Contract Effective Dates:</strong></td>
<td>2/1/2017 - 1/31/2022</td>
</tr>
<tr>
<td><strong>Prices/Discounts:</strong></td>
<td>Fees are based on scope of work, complexity, and timing. Each facility project is unique and requires pricing to be customized for each specific circumstance.</td>
</tr>
</tbody>
</table>
| **Place Orders With:** | To initiate engagement or a needs assessment, contact Anthony James Partners. Find a complete contact list at:  
[www.eandi.org/contracts/anthony-james-partners](http://www.eandi.org/contracts/anthony-james-partners) |
| **Federal ID Number:** | 20-86012024 |
| **Credit Cards Accepted:** | None |
| **Payment Terms:** | Net 30 days, state statutes apply. |
| **Invoicing By:** | Anthony James Partners |
| **Request Literature:** | Contact Paul Harris, Business Development Manager, Athletics, Culinary & Travel, at [pharris@eandi.org](mailto:pharris@eandi.org). |
| **Contract Number:** | CNR01425 |
| **RFP Number:** | Competitive Solicitation RFP #683351 |

Note: When placing orders, please identify yourself as an E&I member. All pricing and contract terms are strictly confidential and recipients are not authorized to disclose such information to competing suppliers or use it in negotiations with existing or potential suppliers.