

# MEMBERSHIP BENEFITS





### Extensive Contract Portfolio

Take advantage of significant savings available through our comprehensive portfolio of over 130 contracts from best-in-class suppliers. Our suppliers are committed to meeting your specialized needs and delivery requirements.

### RFP Program

We've tapped into the expertise of the best procurement experts in the country to develop our contracts. And because we take care of the entire contracting process – including research, RFP development and contract management – your staff is free to focus on other strategic initiatives. Our member-driven competitive solicitation process has been validated by NIGP as complying with generally accepted procurement standards.

### Local Service & Support

Our field-based team of Member Relations Representatives located throughout the United States provides you with localized attention and support. We also align ourselves with business partners who specialize in providing outstanding local coverage.

### Patronage, Rebates & Incentives

Upon annual Board of Directors approval, E&I members receive patronage based on individual contract usage - meaning you benefit from E&I's financial success. You can also take advantage of exclusive rebate and incentive programs available through our suppliers, which can provide valuable revenue generating opportunities for your institution.

### Strategic Services

We help you strategically optimize your procurement organization and drive value across your entire supply chain through a range of integrated services such as: organization assessment and transformation, spend and ROI analytics, technology and process evaluations, and more.

### Membership is Free!

It's easy to become an E&I member, there's no annual purchasing requirements, and membership is free. With two membership levels, you can select the option best suited to your needs.

For more information, visit us at [www.eandi.org](http://www.eandi.org). You can also contact E&I's Membership Department at [membership@eandi.org](mailto:membership@eandi.org).



## BUSINESS PARTNERS

At E&I, the savings are key. On average, E&I members save over \$200 million using our contracts. Check out the extensive list of E&I business partners below.

### A/V & Conferencing

B&H Photo Video, CNR01341  
 CDW-G – *Computer Equipment*, CNR01439  
 Columbia Advisory Group (CAG), CNR01469  
 Connection® Public Sector Solutions – *Computer Equipment & Related Hardware*, CNR01483  
 IVCi, EI00048  
 SKC Communications, CNR01317  
 Staples, CNR01373

### Athletics & Recreation

Anthony James Partners, CNR01425  
 Anthony Travel, CNR01396\*  
 Core Health and Fitness, CNR01485  
 Corporate Travel Planners, CNR01479  
 FieldTurf, CNR01447  
 Irwin Seating Company, EI00135  
 JMI Sports, CNR01378  
 Levy Restaurant, CNR01406  
 List Industries, CNR01427  
 Medline Industries - *Medical/Surgical/Athletic Supplies*, CNR01385  
 Navigate Research, CNR01397  
 SSB, CNR01435

### Auction Services

GovDeals, EI00094  
 Procurex, CNR01314

### Books & Media

Complete Book and Media Supply, EI00104  
 Demco, Inc., CNR01468

### Branding Strategy/Promo Items

Legend Labs, CNR01489  
 Navigate Research, CNR01397  
 Staples Promotional Products, CNR01398

### Cloud Solutions & Services

CDW-G – *Cloud Services*, CNR01402  
 Columbia Advisory Group (CAG), CNR01469  
 Collaborative Solutions, CNR00039  
 Connection® Public Sector Solutions – *Computer Equipment & Related Hardware*, CNR01483  
 D2L, Ltd., CNR01467

JAGGAER, CNR01486  
 Mythics, Inc., CNR01474  
 Ouriginal, CNR01521  
 Proctorio, CNR01520  
 SAP Concur, CNR01355  
 Strata Information Group (SIG), CNR01502  
 Unimarket, CNR01473  
 Unit4, Inc., CNR01475\*

### Construction

Alpha Building Corporation, CNR01440  
 CORE Construction, CNR01441  
 CORE - (CMAR), CNR01470  
 Gilbane Building Company, CNR01417  
 Gilbane - (CMAR), CNR01471  
 HITT Contracting, CNR01442  
 Jamail & Smith Construction, CNR01443  
 Nouveau Construction and Technology Services, CNR01444  
 Tremco/Weatherproofing Technologies, Inc., EI00059  
 Wayne's Roofing, EI00061

### Delivery, Mail, & Freight

Pitney Bowes - *Shipping & Mailing*, CNR01392  
 UPS, CNR01461

### E-Procurement

EqualLevel, Sponsored by E&I, EI00111  
 JAGGAER, CNR01486  
 Unimarket, CNR01473

### Enterprise Solutions & Services

CDW-G – *Cloud Services*, CNR01402  
 CDW-G – *Computer Equipment*, CNR01439  
 Collaborative Solutions, CNR00039  
 Columbia Advisory Group (CAG), CNR01469  
 Connection® Public Sector Solutions – *Computer Equipment & Related Hardware*, CNR01483  
 Connection® Public Sector Solutions – *IT Managed Services*, CNR01350  
 D2L, Ltd., CNR01467  
 Mythics, Inc., CNR01474  
 Unit4, Inc., CNR01475\*  
 Workday, Inc., CNR01476\*

## Facilities Services

Airgas, CNR01362  
 Antos Environmental, CNR01456  
 Aries Building Systems, CNR01523  
 Bottom Line Concepts, CNR01492  
 Carrier Corporation, CNR01465  
 Carrier Enterprise, CNR01463  
 Ferguson, CNR01322  
 FieldTurf, CNR01447  
 Filtration Concepts, CNR01464  
 Grainger, CNR01496  
 IM Supply, CNR01499  
 Vesta Modular, CNR01524  
 Iron Mountain, CNR01432  
 Max-R, CNR01348  
 Mobile Modular, CNR01522  
 PPG Paints, CNR01394  
 Pure Air, CNR01488  
 Schindler Elevator Corporation, CNR01436  
 Sherwin-Williams, CNR01400  
 Specialty Underwriters, CNR01337  
 SSC - *Custodial Services*, CNR01332  
 SSC - *Facilities Maintenance*, CNR01351  
 SSC - *Landscape Maintenance*, CNR01340  
 Tremco/Weatherproofing Technologies, Inc., EI00059  
 Wayne's Roofing, EI00061  
 Worldwide Sourcing Group, CNR01434

## Fixtures & Accessories

American Education Supply, EI00069  
 Claridge, CNR01323  
 Demco, Inc., CNR01468  
 Hightower Group, CNR01510  
 Humanscale Corporation, CNR01511  
 Max-R, CNR01348  
 MityLite, Inc., CNR01449  
 University Sleep Products, EI00071

## Flooring

Interface, EI00122  
 Mannington Commercial, EI00117  
 Milliken Services, EI00118  
 Mohawk Group, EI00119  
 Tarkett, EI000120

## Food Services

America To Go, EI00057  
 Canteen, CNR01407\*  
 Chartwells, CNR01404  
 Levy Restaurant, CNR01406  
 Strategic Equipment, LLC (TriMark)

## Furniture/Furnishings

AGATI, CNR01372

American Education Supply, EI00069  
 Avantor, CNR01459  
 Demco, Inc., CNR01468  
 Falcon/Thonet, EI00149  
 Guest Supply, EI00073  
 Global Furniture Group, CNR01328  
 Hightower Group, CNR01510  
 Humanscale Corporation, CNR01511  
 Irwin Seating, EI00135  
 Jonti-Craft, CNR01513  
 MityLite, Inc., CNR01449  
 Moving Minds, CNR01512  
 Sauder Education, CNR01451  
 Sedia Systems, EI00137  
 Smith System®, EI00140  
 Southwest Contract, CNR01354  
 Steelcase & Partner Brands, EI00140  
 Transformations Furniture, CNR01448

## Health Products & Services

Avantor, CNR01459  
 Henry Schein, Inc. – EI00075\*  
 Medline Industries - *Medical/Surgical/Athletic Supplies*, CNR01385  
 Medline Industries - *Pharmaceuticals and OTC*, CNR01387  
 Meenta, CNR01515  
 Nine Mile Health, CNR01508  
 Patterson Dental, EI00077  
 Safe Health Systems, CNR01525  
 Specialty Underwriters, CNR01337  
 STERIS, CNR01419

## Insurance, HR & Benefits

HireRight, CNR01336

## IT Hardware & Related Services

B&H Photo Video, CNR01341  
 CDW-G – *Computer Equipment*, CNR01439  
 Connection® Public Sector Solutions – *Computer Equipment & Related Hardware*, CNR01483  
 SKC Communications, CNR01317  
 Staples, CNR01373  
 Xerox, CNR01366

## IT Infrastructure and Data Center Solutions

CDW-G – *Computer Equipment*, CNR01439  
 Columbia Advisory Group (CAG), CNR01469  
 Connection® Public Sector Solutions – *Computer Equipment & Related Hardware*, CNR01483  
 SKC Communications, CNR01317  
 Specialty Underwriters, CNR01337

## IT Services

Carahsoft, EI00063

CDW-G – *Cloud Services*, CNR01402  
 CDW-G – *Computer Equipment*, CNR01439  
 Collaborative Solutions, CNR00039  
 Columbia Advisory Group (CAG), CNR01469  
 Connection® Public Sector Solutions – *Computer Equipment & Related Hardware*, CNR01483  
 Connection® Public Sector Solutions – *IT Managed Services*, CNR01350  
 Kiana Analytics, CNR01509  
 Nouveau, CNR01444  
 Mythics, Inc., CNR01474  
 Ouriginal, CNR01521  
 Proctorio, CNR01520  
 Slalom, EI00051  
 Specialty Underwriters, CNR01337  
 Strata Information Group (SIG), CNR01502  
 Workday, Inc., CNR01476\*

### IT Software

Carahsoft, EI00063  
 B&H Photo Video, CNR01341  
 CDW-G – *Cloud Services*, CNR01402  
 CDW-G – *Computer Equipment*, CNR01439  
 Connection® Public Sector Solutions – *Computer Equipment & Related Hardware*, CNR01483  
 D2L, Ltd., CNR01467  
 EqualLevel, Sponsored by E&I, EI00111  
 Iron Mountain, CNR01432  
 JAGGAER, CNR01486  
 Kiana Analytics, CNR01509  
 Mythics, Inc., CNR01474  
 Staples, CNR01373  
 Unimarket, CNR01473  
 Unit4, Inc., CNR01475\*  
 Workday, Inc., CNR01476\*

### Lab Supplies

Airgas, CNR01362  
 Avantor, delivered by VWR, CNR01459  
 Meenta, CNR01515  
 NEOGEN, EI00147  
 Sargent Welch, CNR01459  
 Ward's Science, CNR01459

### MRO, Facilities Equipment, & Fleet Operations

Carrier Corporation, CNR01465  
 Carrier Enterprise, CNR01463  
 Ferguson, CNR01322  
 Filtration Concepts, CNR01464  
 Grainger, CNR01496  
 IM Supply, CNR01499  
 Lowe's, CNR01375  
 NAPA, CNR01477  
 PPG Paints, CNR01394

Sherwin-Williams, CNR01400  
 Sunbelt Rentals, CNR01437  
 United Rentals, CNR01438

### Networks & Security

CDW-G – *Cloud Services*, CNR01402  
 CDW-G – *Computer Equipment*, CNR01439  
 Columbia Advisory Group (CAG), CNR01469  
 Connection® Public Sector Solutions – *Computer Equipment & Related Hardware*, CNR01483

### Office Equipment & Supplies

CDW-G – *Computer Equipment*, CNR01402  
 Connection® Public Sector Solutions – *IT Managed Services*, CNR01350  
 Demco, Inc., CNR01468  
 Pitney Bowes - *Shipping & Mailing*, CNR01392  
 Staples, CNR01373  
 Xerox, CNR01366

### Payment Services

American Express, CNR01117  
 Arrow Payments, EI00185  
 PaymentWorks, EI00042~2020MA

### Professional Services

Bottom Line Concepts, CNR01492  
 Columbia Advisory Group (CAG), CNR01469  
 Huron, CNR01491  
 Korn Ferry, CNR01495  
 Legend Labs, CNR01489  
 Strata Information Group (SIG), CNR01502

### Scientific Equipment

Avantor, CNR01459  
 The Baker Company, CNR01421  
 Beckman Coulter, CNR01330  
 LabRepCo, CNR01424  
 Meenta, CNR01515  
 NEOGEN, EI00147  
 Nikon Instruments, Inc., CNR01457  
 NuAire, CNR01423  
 PHC Corporation, CNR01422  
 Sargent Welch, CNR01459  
 Specialty Underwriters, CNR01337  
 STERIS, CNR01419  
 Ward's Science, CNR01459  
 Waters Corporation, EI00054

### Technology Peripherals & Supplies

B&H Photo Video, CNR01341  
 CDW-G – *Computer Equipment*, CNR01439

Connection® Public Sector Solutions – *Computer Equipment & Related Hardware*, CNR01483  
SKC Communications, CNR01317  
Staples, CNR01373  
Xerox, CNR01366

### Telecom Services

Clearspan, EI00084  
ENA Services, EI00083

### Travel & Transportation Services

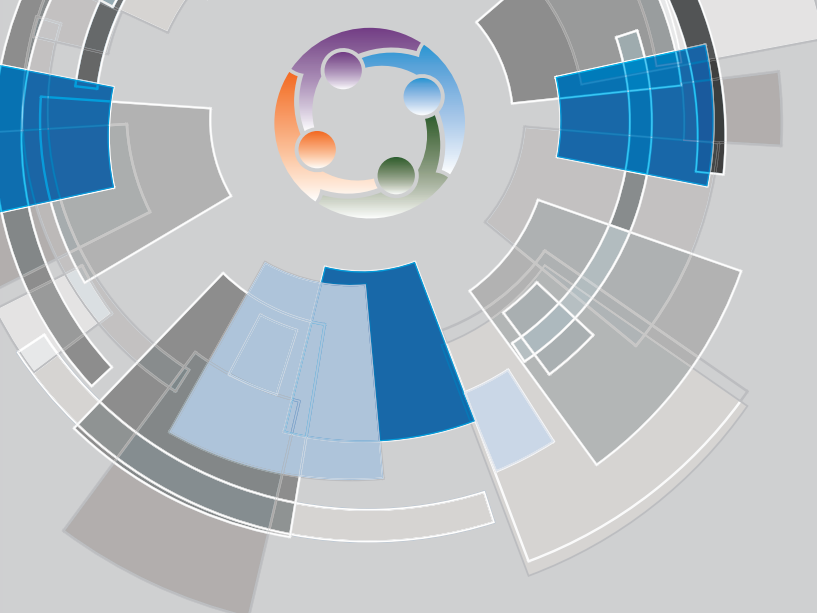
American Express, CNR01117  
Anthony Travel, CNR01396\*  
Corporate Travel Planners, CNR01479  
Enterprise Fleet, CNR01399  
Enterprise Holdings, Inc., CNR01494  
eShipGlobal, CNR01497

SAP Concur, CNR01355  
SIRVA Worldwide, CNR01504  
UniGroup, CNR01503  
Wheels Labs, CNR01514\*

### Utilities

Bottom Line Concepts, CNR01492

*\* Note: This contract is not available to K-12*



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Let's be social.



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