E&I’s Business Partners are Here to Help

Members have told us that the products listed in the categories below are most needed in the short term. While some of these items may be unavailable or on strict allocation by suppliers, we encourage you to reach out to our business partners to let them know what you need.

Remember to use your E&I account number to ensure you receive the correct pricing on all purchases. Your first point of contact should be your local rep, but additional contact information is provided in each category.

Sanitation: Disinfectants, hand sanitizers, paper goods, dental care, soaps, and other cleaners

Contacts: Local rep, order on Grainger.com or 800-GRANINGER

Health & Safety: Respiratory products and solutions, PPE, masks, gloves, etc.

Contacts: Local rep or Linda Lavigne

Medline: Infection Protection and Sterilization products

Contacts: Local rep, John Ahearn or Chris Luepke

Staples: Free delivery and no minimum order size requirements on the full line of cleaning supplies in addition to their Work From Home Solutions. Regular updates on:

- Expected delivery dates
- Store availability
- Delayed or out of stock items

Contacts: Local rep or 800-333-3330

Research Solutions for scientific discovery

Beckman Coulter: Helpful advice on sample handling, precautions and instrument maintenance

Contacts: Local rep, through this contact form or 800.742.2345

Medline: Respiratory products and solutions

Contacts: Local rep, John Ahearn or Chris Luepke

Nikon: Healthcare-related microscope and other products

Contacts: Local Biosafety Sales Specialist, through this contact form, or 800.52-NIKON

P&H: Regular updates on biomedical product inventory

Contacts: concierge@p-h.com

VWR: part of Avantor: How VWR is supporting Research Efforts on COVID-19

Contacts: Local rep or Linda Lavigne

Technology: Mobile hotspots, Learning Management Systems (LMS), laptops, audio/visual solutions, printers, peripherals and other devices, supplies, and services

Contacts: B&H, laptops, peripherals, cellular devices and headsets, computer and printer supplies, and security solutions

Contacts: Access B&H products on their E&I Portal

Columbia Advisory Group: Scalable remote IT helpdesk / user support services, application consulting, and cybersecurity services

Contacts: Dick Mitchell or 214.394.5394

CDW-G: Laptops, peripherals, cellular devices, headsets, and computer and printer supplies. Tips on onboarding services

Contacts: Eard@cldvpm.com

Connection: Laptops, peripherals, cellular devices, headsets, and computer and printer supplies. Resources for remote workers

Contacts: Local rep, Lisa Trisciani or Bob Marconi

D&L: LMR solutions and services

Contacts: Wilhelm Boom or 541.373.0622

SKC Communications: Web-conferencing (Zoom), cloud communications, and contact center solutions (e.g., Ring Central)

Contacts: Mitch Trussel at 913.543.7145

Staples: Laptops, printers, and supplies

Contacts: Local rep or 800.333.3330

Xerox: Printers, services, and supplies

Contacts: Local rep, Rachael Jones Turner at 330.258.6266

Safety: PPE, masks, goggles, etc.

Airgas: Letter from the CEO. N95 disposable respirators are no longer available. Existing customers will be prioritized for other respirators. Other safety-related products also available

Contacts: Local rep, this general email or 866.935.3370

Grainger: Respiratory products on page 1718

Contacts: Local rep, order on Grainger.com or 800-GRANINGER

Henry Schein: Coronavirus Education Center

Contacts: Special Markets team at 800-851-0400. For faster service, please have your customer number available

Medline: Safety reviewer, gloves, masks and other products

Contacts: Local rep, John Ahearn or Chris Luepke

VWR: part of Avantor: Lab Safety Products

Contacts: Local rep or Linda Lavigne

Travel: Services related to international students, moving, payments

American Express: Waving interest and late fees

Contacts: Local rep or Tommy Perez

Corporate Travel Planners: Airlines policies, including unused tickets

Contacts: Melissa Guenther at 210.524.3306 or Morgan Hoyt at 210.393.6697

Enterprise Holdings: Reduced the minimum age for car rentals to 18

Contacts: Local Rep or Jason Moore

As this situation develops, we will be updating our dedicated COVID-19 resource center located on our website. You can also find useful information on our security and preparedness solutions if you have any questions, please contact your Member Relations Representative.