



esm PURCHASE

New Purchasing Services at the
University of Maryland



WORKDAY INTEGRATED

ESM Purchase, Integrated with Workday, Transforms Procurement at the University of Maryland



The University of Maryland (UMD), a premier public research institution and the flagship of the University System of Maryland, has a distinguished history of innovation in both education and operations. With a commitment to providing cutting-edge solutions for their students and staff, UMD embarked on a transformative journey to modernize procurement processes by integrating ESM Purchase with Workday Finance.

This milestone reflects UMD's dedication to improving efficiency, gaining deeper insights, and aligning with its mission to support academic excellence and research innovation.

Connecting Terps Across Systems

As a top-tier R1 research university, UMD operates in a highly complex environment with diverse procurement needs across many different departments.

Before adopting Workday, UMD utilized ESM Purchase integrated with Quali for purchasing tasks.

However, the transition to Workday required a more seamless and comprehensive solution to streamline processes, eliminate inefficiencies, and deliver real-time insights.

UMD needed a procurement platform that could:

- Simplify purchasing workflows for students, staff, and faculty
- Provide real-time visibility into budgets and expenses
- Ensure seamless integration between purchasing and financial systems
- Align with the institution's strategic goals of improved operational efficiency and enhanced user experience



In just a few days post-launch, UMD processed over 400 orders, showcasing the system's efficiency and user-friendliness



ESM Purchase's integrated cart with Workday

Launched in November 2024 alongside UMD's Workday system, ESM Purchase Integrated Cart became a cornerstone of UMD's procurement transformation.

Through robust integration with Workday, UMD can support the full procurement cycle, including catalog punch outs, order placement, and invoice management.

Key features of the ESM/Workday integration include:

- Providing a convenient, consumer-like experience
- Automated Workflows: Orders and supplier invoices flow seamlessly from ESM Purchase to Workday, ensuring real-time data accuracy and eliminating manual reconciliation
- Real-Time Insights: Faculty and staff gain access to on-demand, actionable financial insights, empowering them to make informed decisions faster
- Scalable Infrastructure: The integration supports UMD's growing needs as a top research institution, aligning with its vision for innovation and academic excellence

UMD's staff now have access to over 16 punch-out catalogs, offering a consumer-like shopping experience with real-time data accuracy. Within days of launch.

A new era of procurement efficiency

The integration of ESM Purchase and Workday yielded immediate results for UMD, delivering measurable impact in a matter of days.

Additional results include:

- In just a few days post-launch, UMD processed over 400 orders, showcasing the system's efficiency and user-friendliness
- Accelerated Procurement Processes
- Enhanced Visibility and Insights
- Improved Planning and Cost Savings
- With automated workflows and centralized data, UMD reduced bottlenecks, improved operational agility, and cut unnecessary costs, contributing to better financial planning
- Alignment with Strategic Goals
- The integration supports UMD's mission to improve administrative processes and enhance the overall student and staff experience, reinforcing its position as a top-25 research university and staff experience, reinforcing its position as a top-25 research university

The Path Forward

UMD's collaboration with ESM Solutions and Workday sets a new standard for procurement in higher-education.



With a robust, cloud-based platform, UMD is fostering an environment of collaboration, innovation, and operational efficiency that will benefit both students and staff.

"Real-time insights and improved data access are transforming how we operate," said [UMD Representative]. "These modern, integrated tools empower our teams to focus on strategic planning and value-driven procurement that benefits the entire university."

UMD's partnership with ESM Solutions and Workday highlights the transformative impact of digital innovation in higher education procurement. By seamlessly integrating ESM Purchase with Workday Finance, UMD has redefined how resources are accessed and managed, setting a benchmark for operational efficiency and strategic alignment.

For institutions aiming to modernize their procurement processes, UMD stands as a compelling example of how innovation and execution can drive meaningful change.

About the University of Maryland

Founded in 1856, the University of Maryland, College Park, is a public land-grant research university recognized for its academic and research excellence. Ranked 13th among the nation's best public schools by Forbes in 2023, UMD remains at the forefront of innovation, educating future leaders and driving groundbreaking research.

About Workday

Workday delivers modern, cloud-based HR, finance, and student solutions designed to transform operations and enhance user experiences. Its innovative platform enables institutions to adapt, optimize, and scale for the future.

About ESM Solutions

ESM Solutions provides procurement solutions tailored for higher education. By integrating with platforms like Workday, ESM empowers institutions to simplify procurement, enhance compliance, and achieve strategic goals.

If you are a Workday customer looking to modernize procurement, look no further! Contact ESM Solutions today to discover how ESM Purchase, integrated with Workday, can help your institution personalize the path to buy.

To learn more about how ESM Purchase integrated with Workday can help your institution

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