



“Their knowledge of JAGGAER’s capabilities was invaluable. They helped us leverage the platform to meet our needs and worked closely with us to troubleshoot issues—even outside of usual hours.”

Tara Mistretta, Point32Health

Sustaining Growth Takes More Than One Project

True transformation doesn’t end at go-live. Organizations often struggle to keep momentum, address emerging challenges, or respond to evolving demands. Even well-designed systems can lose effectiveness over time without a clear path for continuous refinement. Groves & Company partners with clients beyond implementation to drive sustained value, helping them stay agile, efficient, and aligned with strategic goals.

What Can You Expect

Engaging with Groves & Company supports:

- Ongoing identification of performance gaps and improvement opportunities.
- Faster resolution of technical or process breakdowns.
- Strategic alignment with business goals and market shifts.
- A culture of agility, adaptability, and continuous learning.

How We Work with You

With over 25 years of expertise, Groves & Company delivers an enduring, collaborative support model.

- **Strategic Advisory:** Guidance from senior consultants to adjust strategies and navigate change.
- **Troubleshooting & Optimization:** Rapid issue resolution and root-cause analysis for persistent inefficiencies.
- **Change Enablement:** Helping leaders manage transitions and keep teams engaged.
- **Performance Monitoring:** Establishing metrics and mechanisms to track and refine success.



Success Story: Sustained Efficiency at Point32Health

Challenge:

Point32Health, a regional healthcare leader, was using JAGGAER but had not unlocked its full potential. The organization faced ongoing inefficiencies in vendor management, onboarding, and performance tracking, which hindered procurement's ability to scale effectively. Limited internal capacity and system constraints made it difficult to adapt processes in response to growth and evolving compliance needs.

Solution:

Groves & Company partnered with the team to continuously assess system use and performance. They introduced tailored improvements, including scorecard configuration, onboarding workflows, and vendor segmentation strategies—all while providing ongoing advisory and troubleshooting support. The engagement prioritized scalability, cross-functional collaboration, and alignment with strategic sourcing goals to ensure procurement could evolve with the business.

Results:

- Streamlined vendor segmentation and onboarding, **reduced processing time, and improved data quality.**
- **Enhanced performance tracking** led to stronger supplier accountability and visibility.
- Procurement staff experienced **improved workflow clarity** and job satisfaction.

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"Working with Groves was transformative for our procurement operations. Their expertise in JAGGAER enabled us to optimize our processes and achieve greater efficiency."

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Tara Mistretta, Point32Health

A Partnership the Grows with You

Groves & Company doesn't just implement change; we partner with you to drive long-term success. Our approach is rooted in deep collaboration, adaptability, and a commitment to delivering real impact.

- **Tailored Support:** Strategies that evolve with your team and priorities.
- **Flexible Execution:** Scalable engagement to match shifting needs.
- **Lasting Collaboration:** A trusted partner invested in your long-term success.