Start Navigating the Cloud Today with DLT Solutions. For a seamless, cost-effective migration to the cloud.

Simply put, cloud services are services made available to users on demand via the Internet from a cloud computing provider's servers (as opposed to from a user's own on-premises servers). In today’s educational environment, leveraging the cloud to achieve cost savings, improve efficiency and meet federal mandates is a high priority. However, cloud computing is often a challenging technology to visualize and the same solution does not work for every organization.

DLT Solutions is here to help. As a Premier Consulting Partner of Amazon Web Services (AWS), DLT has partnered with AWS to offer the complete portfolio of Amazon Cloud Services to E&I members. The DLT Solutions team understands the challenges involved with implementing cloud solutions and brings an experienced team with the deep knowledge and expertise required to architect, deliver and manage a cloud solution that fits each organization’s unique needs.

DLT Solutions offers an extensive portfolio of Amazon Web Services products including:

- Computing & Networking
- Storage & Content Delivery
- Database
- Deployment & Management
- Consulting & Implementation
- Managed Services & Support
- Training

This Lead Public Agency Agreement (LPA) is adopted from University of Mary Washington contract #UCPUMW-15400.

No matter what phase of cloud computing implementation your organization is in, DLT Solutions can help your institution securely migrate to the cloud...seamlessly and cost-efficiently. For detailed information on this contract, contact your E&I Member Relations Executive or Michael Mast, Business Development Manager, Technology at mmast@eandi.org. You can also visit us online at www.eandi.org.
## Contract Details

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<tr>
<th>Getting Started:</th>
<th>Complete the E&amp;I DLT RFI <a href="http://www.eandi.org/lop-rfi/dlt-rfi/">www.eandi.org/lop-rfi/dlt-rfi/</a></th>
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<tbody>
<tr>
<td>Contract Effective Dates:</td>
<td>04/01/2016 - 08/02/2020</td>
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<td>Pricing &amp; Discounts:</td>
<td>Please visit <a href="http://www.eandi.org">www.eandi.org</a> for complete pricing information.</td>
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Phone: (855) 256-8301  
Fax: (866) 823-2607  
Cloud@dlt.com |
| Federal ID Number: | 54-1599882 |
| Credit Cards Accepted: | Supplier accepts credit cards as payment. Any “check-out-fees” imposed by supplier shall be disclosed prior to purchase and detailed on the receipt at point of sale. No check-out fee or surcharge may be greater than 4% of the total sale. |
| Min. Order: | None |
| Payment Terms: | Net 30, unless superseded by state statute |
| Invoicing By: | Supplier |
| Request Literature: | Michael Mast, E&I Business Development Manager, Technology  
mmast@eandi.org. |
| Contract Number: | CNR01389 |
| To Request Pricing: | Doug Logar, Manager, DLT  
Phone: 703-773-9236  
doug.logar@dlt.com |

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