Start Navigating the Cloud Today with DLT Solutions. For a seamless, cost-effective migration to the cloud.

Simply put, cloud services are services made available to users on demand via the Internet from a cloud computing provider’s servers (as opposed to from a user’s own on-premises servers). In today’s educational environment, leveraging the cloud to achieve cost savings, improve efficiency and meet federal mandates is a high priority. However, cloud computing is often a challenging technology to visualize and the same solution does not work for every organization.

DLT Solutions is here to help. As a Premier Consulting Partner of Amazon Web Services (AWS), DLT has partnered with AWS to offer the complete portfolio of Amazon Cloud Services to E&I members. The DLT Solutions team understands the challenges involved with implementing cloud solutions and brings an experienced team with the deep knowledge and expertise required to architect, deliver and manage a cloud solution that fits each organization’s unique needs.

DLT Solutions offers an extensive portfolio of Amazon Web Services products including:

- Computing & Networking
- Storage & Content Delivery
- Database
- Deployment & Management
- Consulting & Implementation
- Managed Services & Support
- Training

This Lead Public Agency Agreement (LPA) is adopted from University of Mary Washington contract #UCPUMW-15400.

No matter what phase of cloud computing implementation your organization is in, DLT Solutions can help your institution securely migrate to the cloud...seamlessly and cost-efficiently. For detailed information on this contract, contact your Member Relations Representative or Michael Mast, Business Development Manager, Technology at mmast@eandi.org. You can also visit us online at www.eandi.org.
Contract Details

Getting Started: Complete the E&I DLT RFI www.eandi.org/lop-rfi/dlt-rfi/

Contract Effective Dates: 04/01/2016 - 08/02/2020

Pricing & Discounts: Please visit www.eandi.org for complete pricing information.

Place Orders With: DLT Solutions
Phone: (855) 256-8301
Fax: (866) 823-2607
Cloud@dlt.com

Federal ID Number: 54-1599882

Credit Cards Accepted: Supplier accepts credit cards as payment. Any “check-out-fees” imposed by supplier shall be disclosed prior to purchase and detailed on the receipt at point of sale. No check-out fee or surcharge may be greater than 4% of the total sale.

Min. Order: None

Payment Terms: Net 30, unless superseded by state statute

Invoicing By: Supplier

Request Literature: Michael Mast, E&I Business Development Manager, Technology mmast@eandi.org.

Contract Number: CNR01389

To Request Pricing: Doug Logar, Manager, DLT
Phone: 703-773-9236
doug.logar@dlt.com

Note: When placing orders, please identify yourself as an E&I Member. The information contained herein is confidential and proprietary to E&I and its members and is not to be shared with any third party.

All pricing and contract terms are strictly confidential and recipients are not authorized to disclose such information to competing suppliers or use it in negotiations with existing or potential suppliers.