Deloitte.

Higher Education

Deloitte's Higher Education practice is an undisputed leader in providing solutions across the academic enterprise that support students, faculty, staff, and administrators spanning a range of functions in higher education.





















Deloitte brings a suite of world-class solutions tailored specifically to our Higher Education clients.

Deloitte's Higher Education practice is comprised of former college and university administrators and professionals who have walked in the shoes of the clients we serve.

The Deloitte Center for Higher Education Excellence™ provides groundbreaking research, equipping leaders with insights to navigate disruption.

The Deloitte Center for Higher Education Excellence™

Our Center for Higher Education Excellence™ publishes **groundbreaking research** to help colleges and universities **navigate complex challenges** and **reimagine how they achieve excellence in teaching, learning, and research**. Through **forums, immersive lab sessions, and national convenings**, we engage the higher education community collaboratively, exploring critical topics, overcoming constraints, and expanding the limits of the art of the possible.

Scan to read the 2026 Higher Education Trends Report

Serving Higher Education for over a century.

We are proud to serve institutions across the higher education landscape, bringing deep higher education context and cultural fluency to support each campus's distinct priorities and challenges.

- Systems of Higher Education
- Public universities and colleges
- Private universities and colleges
- Community and technical colleges
- Historically Black colleges and universities
- Research intensive institutions
- Academic medical centers
- Minority serving institutions

Our perspective



Beyond the Cloud: Preparing for student and academic services in the Cloud

Learn why moving student systems to the cloud is more than a tech upgrade. It's a chance to redesign services, operations, and the entire student experience.



Agentic AI in Higher Education: The next frontier

This is higher education's defining moment. Discover how autonomous AI agents are reshaping university operations, student services, and institutional decision-making.



Transforming work in Higher Education

How can higher education redesign work for a changing world? Explore AI, new service models, and workforce strategies to build a future-ready campus.

Real-world higher education experience, real results

Unified administrative services for California State Universities

Deloitte's Higher Education practice helped three California State University (CSU) campuses launch a shared administrative model that reduced costs, streamlined operations, and preserved each institution's unique mission. Through the San Francisco Bay Region Network, Sonoma State, San Francisco State, and Cal State East Bay unified key back-office services in just six months—creating millions in recurring savings and a scalable model for long-term resilience, collaboration, and student success.

Innovating grant management with Washington State University

When Washington State University needed a solution for complex grant forecasting, they selected Deloitte to design an industry-first tool using Workday Adaptive Planning. The approach combined institutional and technical expertise to create a system that forecasts facilities and administrative costs, projects personnel expenses, and enables scenario planning. The solution now supports 900+ researchers, standardizes reporting, and serves as a national model for research administration.

Modernizing advancement analytics at Northwestern University

Deloitte helped Northwestern University modernize advancement analytics by strengthening its reporting strategy and building a scalable data foundation around Salesforce. The team designed self-service models, streamlined data integration, and expanded warehouse capabilities to improve access to high-quality donor and gift data. The result: faster, easier reporting and greater agility for Alumni Relations and Development leadership and analytics teams.

Products that power progress

ZoraAI™

ZoraAI™ helps streamline operations, improve decision-making, and enhance experiences across academic, administrative, and student services.

GivePrism™

GivePrism™ amplifies engagement and fundraising efforts, taking donor relationships to the next level with 360-degree insights.

Candidate360™

Candidate360™ combines institutional and Deloitte data to improve recruiting, enrollment, retention, and net tuition outcomes.

ChangeScout™

ChangeScout™ simplifies change management, reducing manual effort, improving adoption, and helping campuses navigate change with confidence.

STELLA Navigator™

STELLA Navigator™ helps institutions surface timely resources, simplify next steps, and create a more connected student experience.

Connect with us.



Betty Fleurimond
US Higher Education Leader
Deloitte Consulting LLP
bfleurimond@deloitte.com
+1 202 492 1453



Jim Kemp
Managing Director, Higher Education
Deloitte Consulting LLP
jamkemp@deloitte.com
+1 216 496 4383



Cynthia Vitters
Managing Director, Higher Education
Deloitte & Touche LLP
cvitters@deloitte.com
+1 571 424 0046



Pete Fritz
Principal, Higher Education
Deloitte Consulting LLP
pfritz@deloitte.com
+1 215 779 4467