



Mattress upgrade at Binghamton University

Operation sleep, from selection to installation

At American Education Supply, our comprehensive sales and service team includes project management specialists and an award-winning interior design team. With our notable experience in renovations and product installation, we guided a multi-layered project at the State University of New York at Binghamton, commonly referred to as Binghamton University.



"The product, price, and customer service are excellent, and the installation service that American Education Supply provides for our summer projects has been professional, dependable, and efficient. Additionally, making sure our campus mattresses are up to the highest standard and adhere to a proper replacement cycle is a priority for me."
– James Brice, Binghamton University

Applying our vast experience, we completed the four-building new mattress project within the client's timeline.

On this project, which marked the third consecutive year we have partnered with Binghamton, our team was commissioned to replace and install over 1,300 residence hall mattresses across the 930-acre campus.

At the outset of the project, our team met with the residential housing executives at Binghamton to conceptualize and develop an end-to-end management plan. Like other institutions, Binghamton is able to purchase new mattresses through us and our nationally recognized contract with E&I Cooperative Services.

To ensure we met the high standards of the university and its students, our detailed project plan included:

- ▶ On-site inspection, removal and recycling of the existing mattresses
- ▶ Securing the order, and managing delivery and installation of the new mattresses
- ▶ Meeting the customer's five-day completion deadline

