

Maximize Your Savings with Grainger and E&I Cooperative Services



The Maintenance, Repair and Operations (MRO) supplies tailored for education

Grainger partners with E&I Cooperative Services to provide Higher and Primary Education and institutions with a comprehensive, cost-effective solution for all MRO needs. Grainger's E&I contract offers exclusive savings, streamlined procurement, and value-added services designed to meet the unique requirements of E&I Members.

Key benefits

Nationwide consistency: A unified contract with standard discounts and benefits for all E&I Members

Volume and growth incentives: Rebates for members spending over \$250K annually and growth incentives for those purchasing less than \$250k annually

Member Enhanced Discount Option: An additional 3% discount on highlighted categories for institutions participating in the E&I Enhanced Discount Option

Extensive product range: Over 1.6 million products across 32 categories, including safety, facility maintenance, and sustainability-focused options

Comprehensive support services: Access to KeepStock® Inventory Management, Grainger **Private Brand®** products, and over 300 specialized service options

Reliable fulfillment: Standard prepaid freight with next-day delivery available on qualifying orders

Contract details

Contract #: CNR01496

Contract term: 01/01/2025 – 12/31/2029

Member incentives:

- **Volume rebates:** 2% back to \$1 rebate on purchases for members exceeding \$250K annually.
- **Growth incentives:** 5% incremental incentive for members who purchase under \$250K annually, based on year-over-year growth.
- **eCommerce rebate:** Members who spend a **minimum of 75%** of their **total purchases** through an E-Commerce platform **will qualify** for a 2% rebate **paid on year-over-year incremental growth**. *Please note, these rebates exclude Diversity Solution or Services Purchases.*
- **Grainger Private Brands®:** 5% additional discount on exclusive Grainger branded products.
- **Market basket:** 800+ Discounted Education vetted and pre-negotiated SKUs, pricing held through each calendar year.
- **Hot list:** Create a custom list of up to 1,000 items for consolidating products you are currently NOT purchasing from Grainger, with pricing held for 12 months.
- **Diversity solutions:** Grainger offers access to over 200 diverse small businesses and can develop programs to meet your diversity goals on a case-by-case basis.
- **Member Plus agreements:** Customizable "Piggy Back" Agreements enable you to streamline procurement and avoid costly and arduous solicitations.

Contact information



Representative:

Email:

Phone:

For more information or assistance, contact Grainger at **1-800-GRAINGER (472-4643)**.

How to Take Advantage of Your Contract Today

Get started on [Grainger.com](https://www.grainger.com)

Grainger.com is a streamlined online solution with quick access to over a million products. By registering on Grainger.com, Members can view contract pricing, access personalized lists, utilize Order Management System (OMS) features, and pay invoices online. Grainger's mobile app, compatible with Touch ID, offers additional on-the-go convenience.

Step-by-step registration

01



Visit [Grainger.com](https://www.grainger.com) and click **REGISTER NOW** in the upper right corner or use the **SIGN IN** module.

02



Enter your name, email, and phone number. For faster registration, use your Grainger account number, or Grainger will validate your organization with address verification.

03



Complete profile: Enter your zip code, create a User ID and Password, and set up a security question.



Shop easily
Order effortlessly
Manage efficiently



Additional contract information and program highlights

Value-added services

Inventory management: KeepStock® solutions to improve stock visibility and reduce inventory costs

Product standardization: Support in selecting standardized products across campuses

Incident and Emergency Management: Solutions tailored to Member's facilities' specific needs

Sustainability products and solutions: Eco-friendly options support Members' environmental and sustainability goals

Freight and shipping terms

Grainger covers standard ground freight for catalog orders within the contiguous U.S. Additional freight options are available for customized solutions. Buyer is responsible for special handling, hazmat, oversized, expedited shipments, and shipments outside the contiguous U.S.

Ordering options



Online
[Grainger.com](https://www.grainger.com)



E-Commerce platforms
Compatible with
multiple platforms



Phone
1-800-GRAINGER
(472-4643)



Member dedicated email
EandI@Grainger.com

Accepted Credit Cards: Visa, Mastercard, American Express

Shipping & delivery

- **Standard delivery:** Next-day delivery on qualifying orders
- **Drop shipments:** Custom quotes available for manufacturer-direct shipments

Return Policy

Products returnable within one year from purchase, in original packaging and unused condition. Non-catalog items may incur a restocking fee.

E&I category discounts

Grainger product categories	New discount
Abrasives	5%
Adhesives, sealants & tape	5%
Batteries	7%
*Cleaning: consumable	22%
*Cleaning: other	22%
*Electrical	23%
*Electronics, appliances & batteries	19%
*Mfg: fasteners	30%
*Fleet & vehicle maintenance	10%
*Furniture, hospitality & food service	10%
*Hand tools	14%
Hardware	5%
HVAC: filters	43%
*HVAC: other	17%
Hydraulics	5%
*Lab supplies	15%
*Lighting	22%
Lubrication	5%
*Machining	10%
*Material handling	15%
*Motors	19%
Office supplies	5%
*Outdoor equipment	12%
*Paint, equipment and supplies	10%
*Plumbing: other	20%
*Plumbing: pipe, vales, fittings	20%
Pneumatics	5%
*Power tools	11%
Power transmission	5%
*Pumps	10%
*Safety: facility safety	19%
*Safety: footwear	19%
*Safety: people safety	19%
*Security	17%
*Test instruments	7%
*Mfg. welding	15%
All other categories	5%

Features

- 32 standard category discounts
- *Enhanced option categories (+3% off)