



E&I STAPLES CONTRACT ADDITIONAL BENEFITS

The Staples contract includes their full product offering. With decades of experience serving education, Staples implements E&I members quickly and with little to no work for you and your team. Members also benefit from financial incentives and rebates to support your bottom line.

Best-in-Class eCommerce

- Updated online look and feel
- Deeper personalization options
- Increased self-service tools
- Next generation mobile
- Buy online and pick up in store

Delivery Network

- 32 national fulfillment centers
- Free next-business day shipping for qualifying orders
- Desktop delivery options
- Flexible delivery options for specific requirements

Innovative Delivery

- Logistics optimization
- Fleet efficiency practices
- Electric and hybrid trucks

Supply Chain Investments in Technology

- Improved order accuracy and delivery efficiency
- Automated robotic picking technology in fulfillment centers
- Upgraded delivery route optimization
- Least-cost route systems
- Package tracking solutions

Supplier Diversity

- Track and calculate diverse spend of products through customized reporting
- Diversity One: Strategic alliances with independently owned, operated, and certified diverse businesses that members can buy directly from.
- Diversity Two: Staples offers an array of business solutions to help members meet diversity requirements, including a selection of high quality products manufactured by diverse businesses and reporting options to help member manage their diversity program.

Customer Service Expertise

- Highly trained representatives
- One and Done program for resolution on the first call
- Direct communication via live person
- Easy access to specialized representatives in technology, furniture, print, and facilities solutions
- eCommerce support team
- Customer service support lines dedicated to enriching the user experience

Smart-Size Packaging

- Custom box size to order size
- 20% improvement in box utilization
- Minimum of 15% less corrugate
- 60% fewer air pillows
- 75% of distribution network utilizing smart-size packaging

Environmental Sustainability

- Approximately 20,000 environmentally preferable products
- eCommerce intelligence recommends sustainable products
- Waste reduction and recycling programs
- Strategic consultation and support
- Reporting to quantify purchases and identify areas for improvement

More information and assistance

Visit www.eandi.org/contracts/staples and contact your dedicated [E&I Member Representative](#).