



## WHO WE ARE

E&I Cooperative Services is the only member-owned, non-profit purchasing cooperative exclusively focused on serving the needs of education. Our portfolio of 125+ competitively solicited contracts is designed to help our members in higher ed and K-12 save time and money.

We act as an extension of your procurement department, handling everything from RFP development to contract management.

Our field-based Member Relations Representatives are located throughout the country, ready to provide you with localized attention and support.

Our portfolio is backed by the purchasing power of more than 5,000 member institutions. On average, our members save a combined total of more than \$200 million per year by using our contracts.

## CONTRACT PORTFOLIO

E&I's competitive solicitation process has been validated by the National Institute of Governmental Purchasing (NIGP) as complying with generally accepted procurement standards.

Our members nationwide have worked together to develop this process, ensuring an outstanding program that strives to meet compliance requirements. Our process was developed by members in education, for members in education.

### Added Value & Incentives

Your participation in the Cooperative offers a wealth of benefits, including a unique opportunity to share in our overall financial success.

Each year, upon approval of our Board of Directors, we pay out a percentage of our net income as patronage. The amount distributed to each member is based upon that member's individual contract utilization.

Not only that, but many of our contracted suppliers also offer exclusive rebates and incentives to help you save even more.

## MEMBERSHIP OPTIONS

Becoming an E&I member is easy. There are two types of membership available:

### E&I Voting Member

- Non-profit degree-granting higher education college/university
- Non-profit private/public K-12 charter/individual school/school district
- Non-profit technical school
- Non-profit vocational school & non-profit teaching hospital affiliated with a college/university within the United States

Voting membership in the Cooperative is available for a one-time \$5 fee covering one share of E&I stock.

- E&I Contract Patron (E&I Only, Non-Voting)
- For-profit degree granting higher education college/university
- For-profit private/public K-12 charter/individual school/school district
- For-profit technical school, for-profit vocational school, preparatory schools



































Includes other non-profit, tax-exempt organizations such as hospitals, healthcare related organizations, religious organizations, libraries, museums, foundations, and others within a community of interest within the United States.

Contract Patron membership is free.



# CONTRACT CATEGORIES



-  A/V Conferencing
-  Athletics & Recreation
-  Auction Services
-  Books & Media
-  Branding Strategy/Promo Items
-  Cloud Solutions & Services
-  Construction
-  Delivery, Mail, & Freight
-  E-Procurement
-  Enterprise Solutions & Services
-  Facilities Services
-  Fixtures & Accessories
-  Flooring
-  Food Service
-  Furniture/Furnishings
-  Healthcare Products & Services
-  Insurance, HR & Benefits
-  IT Hardware & Related Services
-  IT Infrastructure and Data Center Solutions
-  IT Services
-  IT Software
-  Lab Supplies
-  MRO, Facilities Equipment, & Fleet Operations
-  Networks & Security
-  Office Equipment & Supplies
-  Payment Services
-  Professional Services
-  Scientific Equipment
-  Security Services
-  Technology Peripherals & Supplies
-  Telecom Services
-  Travel
-  Utilities
-  Work From Home

For more information, please contact E&I's Membership Department at 1.877.MYEANDI (877.693.2634) or [membership@eandi.org](mailto:membership@eandi.org).