



Sourcing. Strategy. Savings.®

## FOR IMMEDIATE RELEASE

April 14, 2019

### **E&I Cooperative Services Announces 12<sup>th</sup> Annual Business Partner Awards**

*Medline, CDW-G, B&H Photo Video, and Humanscale Honored for Exceptional Contributions*

**Jericho, N.Y.** – E&I Cooperative Services (E&I) has named the winners of its 12<sup>th</sup> annual Business Partner Awards. These awards are presented to contracted E&I suppliers who have demonstrated extraordinary dedication and commitment to E&I’s higher education and K-12 membership community.

Nominees were identified by a team of E&I representatives and were evaluated based on several criteria, including contract utilization, member purchases, new member acquisition, programs and level of service provided to members, and member satisfaction.

The winners for this year are:

- **Partner of the Year** was awarded to **Medline** for providing outstanding service and attention to members, responsiveness to member needs, and assistance in providing expertise and solutions to both members and the E&I team.
- **New Partner of the Year** was awarded to **CDW-G** for working collaboratively with E&I to foster strong business growth, delivering unrivaled customer service and quality products, and for timely responsiveness and assistance provided to members.
- **Best-in-Class Member Responsiveness** was awarded to **Humanscale** for their timely responsiveness to all member inquiries through follow-up services, professionalism, and reliability that extends across all levels of the organization.
- **Best-in-Class Sales Support** was awarded to **B&H Photo Video** for consistently providing the highest level of sales support to E&I Member Relations teams, the member community, and extended E&I internal teams.

“Our goal is to deliver our members more than just time and cost savings,” said Tom Fitzgerald, CEO at E&I. “Medline, CDW-G, Humanscale, and B&H Photo Video deliver unprecedented value for our members, embodying our mission and showing impeccable dedication to the E&I community. The commitment of our business partners is what helps distinguish E&I as the trusted purchasing cooperative dedicated to serving the unique needs of education.”

To find out more about the suppliers contracted with E&I, visit [www.eandi.org](http://www.eandi.org).

### **About E&I Cooperative Services**

E&I Cooperative Services (E&I) is the only member-owned, non-profit purchasing cooperative solely focused on serving education and related facilities. E&I delivers expertise, solutions, and services through a diverse portfolio of competitively solicited contracts. By leveraging the knowledge and purchasing power of its nationwide membership, E&I helps higher education and K-12 institutions reduce costs, optimize supply chain efficiencies, and save time on the RFP process. The Cooperative’s



Sourcing. Strategy. Savings.®

member-driven competitive solicitation process has been validated by the National Institute of Governmental Purchasing (NIGP) as complying with generally accepted procurement standards. For more information, please visit [www.eandi.org](http://www.eandi.org).

###

**Media Contact**

Nicole Katz, *Content Manager*

E&I Cooperative Services

631.630.8294 | [nkatz@eandi.org](mailto:nkatz@eandi.org)