

FOR IMMEDIATE RELEASE November 11, 2019

E&I Names Aaron Spang as Vice President, Research & Academic Healthcare

Spang to lead the growth of category to drive value for E&I members in higher ed & K-12

Jericho, N.Y. – E&I Cooperative Services (E&I) has named Aaron Spang as the Cooperative's new Vice President, Research & Academic Healthcare. In this role, Spang will be responsible for the strategic development and direction of E&I's Research & Academic Healthcare contract portfolio, which includes agreements with industry-leading suppliers such as VWR, part of Avantor, Medline, and Henry Schein.

"Aaron brings an incredible level of subject matter expertise to this position, in addition to possessing a passion for E&I's mission: to deliver unprecedented value to educational institutions through competitively solicited cooperative contracts," said Gary D. Link, Chief Business Development Officer at E&I. "Aaron will be an invaluable asset in growing and enhancing our Research & Academic Healthcare portfolio."

Spang has more than 17 years of business development experience and most recently worked for VWR, part of Avantor, as a Regional Director in the Education & Medical Research segment. In this role, he managed over \$26 million in revenue and was responsible for growing sales as well as acquiring new contract opportunities and agreements.

For more information on E&I's Research & Academic Healthcare contract portfolio, visit <u>www.eandi.org/scientific</u>.

About E&I Cooperative Services

E&I Cooperative Services (E&I) is the only member-owned, non-profit purchasing cooperative solely focused on serving education and related facilities. E&I delivers expertise, solutions, and services through a diverse portfolio of competitively solicited contracts. By leveraging the knowledge and purchasing power of its nationwide membership, E&I helps higher education and K-12 institutions reduce costs, optimize supply chain efficiencies, and save time on the RFP process. The Cooperative's member-driven competitive solicitation process has been validated by the National Institute of Governmental Purchasing (NIGP) as complying with generally accepted procurement standards. For more information, please visit www.eandi.org.

###

Media Contact Nicole Katz, *Content Manager* E&I Cooperative Services 631.630.8294 | nkatz@eandi.org