



Top Quality Selection to Meet Your Regional Needs

With more than 21,000 available items from 200 manufacturers, E&I's [food services program](#) provides the flexibility and selection to meet the unique needs of today's higher ed institutions.

The program is managed through more than 70 regional prime vendor agreements for groceries and frozen food distribution. An assortment of regional specialty items including fresh dairy, bakery; meat and produce items is also available.

Members can enjoy increased savings and a variety of other benefits including::

- Superior savings - members that have adopted the agreement have saved a minimum of 6-8%
- Flexibility - more than 21,000 available items from 200 manufacturers
- 2 year distributor agreements
- Reduced number of orders placed, deliveries received and invoices processed
- 98% distributor fill ratio
- Advance notification of subs and outs
- 30 days price protection on non-market items

E&I's Prime Vendor Food Program is managed through Regional Prime Vendor agreements for groceries and frozen food distribution. By combining their purchasing influence and establishing a prime vendor in a specific region, members can enjoy increased savings and cost efficiencies. E&I 's Prime Vendor Food Program contract provides members with top-quality product selection coupled with superior savings.

Visit www.eandi.org to get started. For more information, contact your [E&I Member Relations Representative](#) or Jennifer Nisbet, *Business Development Manager, Financial Services & Culinary* at jnisbet@eandi.org.



Contract Details

E&I members are invited to take advantage of E&I 's Prime Vendor Food Program. Available to member institutions that are self operating, E&I 's contract provides outstanding value and cost savings, as well as the customization and flexibility to help you develop the food program that works best for your institution's particular needs. Program benefits include:

Prime Vendor Food Program

E&I's Prime Vendor Food Program is managed through regional prime vendor agreements for groceries and frozen food distribution. This approach allows multiple member institutions to achieve improved pricing, mark-ups, terms and other benefits by combining their purchasing influence in a region, establishing a prime vendor for that region, and aggregating their volume through that one vendor.

Choice and Flexibility

Since the E&I Prime Vendor Food Program incorporates such a large number of agreements with both regional and national vendors, the Cooperative is able to provide the choice and flexibility to customize programs to meet your needs. Offering a variety of more than 21,000 items from 200 manufacturers, we're sure you'll have access to all the brands you're looking for.

Regional Specialty Items

Due to the regional emphasis of this program, E&I's Prime Vendor Food Program portfolio also includes regional specialty items, such as fresh dairy, bakery, meat and produce items. This tailored approach enables members to accommodate regional tastes and food preferences.

Allowance Program

Take advantage of the ease, accuracy and prompt dividends of the Cooperative's Allowance Program. When an individual member makes a food program purchase, an allowance is collected directly from the manufacturer and a check is sent back to the member institution.

E&I 's Prime Vendor Food Program provides you with benefits at every turn.

Still need more information?

Contact us through email at foodservice@eandi.org or visit our website at www.eandi.org. You may also contact your [E&I Member Relations Representative](#) or Jennifer Nisbet, **Business Development Manager, Financial Services & Culinary** at jnisbet@eandi.org to begin exploring how E&I can help your institution put together the food program that is perfectly customized to meet your needs.

E&I Contract Number: CNR01107

Note: When placing orders, please identify yourself as an E&I member. All pricing and contract terms are strictly confidential and recipients are not authorized to disclose such information to competing suppliers or use it in negotiations with existing or potential suppliers.

