GARY WILSON TO RETIRE FROM E&I COOPERATIVE SERVICES; SUE PETERS PROMOTED

JERICHO, N.Y. – After 36 years working devotedly at E&I Cooperative Services, Gary Wilson is set to retire on January 31, 2017.

Gary joined E&I in 1980 as a Contract Representative. Nine years later he was named Western Region Manager, where he quickly established his reputation as an invaluable leader among E&I’s employees. Gary went on to hold many other positions within the Cooperative, including Director of the Western Region; Director, Knowledge Resource Department; Vice President, Educational Markets; and, in 2011, he was named Vice President, Market Development.

“While his accomplishments are undeniable, the true measure of Gary’s character is the steadfast enthusiasm he has consistently displayed throughout his 36 year tenure,” said Stephen Spinelli, E&I Senior Vice President, Member Services & Communications. He continued, “Longevity like that is rare by today’s standards. Through his enduring passion and his consistent innovation, Gary has left an indelible mark on our organization.”
Sue Peters – Director, K-12 Market Development

Sue Peters has been promoted to Director, K-12 Market Development, effective January 1, 2017. In her new role, Sue will be responsible for directing all E&I K-12 activities designed to drive rapid new business/market share results, as well as managing the development, implementation, execution, and growth strategies in the K-12 five year business plan.

Sue began her E&I career in 2008 as a Member Relations Executive, and was promoted to Market Development Executive – Specialized Markets, in 2011. This recent promotion recognizes Sue’s valued contributions in successfully leading our expansion in K-12, and working collaboratively with the E&I team, as well as K-12 members/non-members, K-12 associations, and E&I business partners.

“This is an exciting time for E&I and we’re looking forward to significantly increasing our footprint in the K-12 space,” said Spinelli. “As always, we remain dedicated to working collaboratively with our members, our valued business partners, and continuing to serve our members in both the higher ed and K-12 communities.”

About E&I

E&I Cooperative Services (E&I) is the member-owned, not-for-profit sourcing cooperative delivering expertise, solutions and services to education and related institutions. E&I provides members with access to a diverse portfolio of competitively awarded contracts, electronic procurement platforms and consulting services to help them source effectively. By leveraging the knowledge and expertise of more than 4,000 member institutions, E&I helps members reduce costs and optimize supply chain efficiencies. The Cooperative’s member-driven competitive solicitation process has been validated by the National Institute of Governmental Purchasing (NIGP) as being in compliance with generally accepted public procurement standards.