Turn Surplus Personal & Real Assets into Revenue

Maximizing ROI at the end of each asset’s lifecycle deserves the same consideration as the initial purchase. With over 20 years of experience working with higher ed institutions, GovDeals offers an online auction solution that enables government and educational agencies – both public and private – to maximize ROI for assets they no longer need.

GovDeals is the one-stop solution for everything from typical higher education administrative surplus such as office equipment and supplies, computers, furniture, dorm and office furniture, and classroom supplies to vehicles, buses, lawnmowers, and heavy equipment, to specialized assets such as medical, laboratory, dental, and research equipment, to real assets such as buildings and land.

Contract Highlights:

- **Revenue generation:** GovDeals has two decades of auction success and hundreds of satisfied higher education clients.
- **Virtual storefront functionality:** With space at a premium, fewer students driving, and preference for online shopping, GovDeals can augment/replace on-campus stores.
- **Virtual asset reallocation:** Easily address your reuse and sustainability initiatives by allowing faculty and staff to view and claim available assets from a virtual warehouse.
- **Branded microsites for specialty assets:** Create audience-specific websites that enable students, alumni, and the public to find and purchase athletic and branded apparel and other asset types.
- **Cost avoidance solutions:** Reduce demolition and renovation costs and auction rites to the removal of fixtures, contents, architectural antiques, etc. GovDeals can help risk and property management staff understand how other institutions have accomplished this.
- **Sustainability and green initiatives:** Track landfill diversion and reuse/reutilization of assets while also generating revenue.
- **No out-of-pocket cost solution:** No membership, signup, setup, or seller fees; asset buyers pay a small fee.
- **Risk mitigation:** As a no-risk solution, GovDeals indemnifies sellers from all financial liability.
- **Training & support:** Regionally-based account managers provide robust training and support.

For more information, visit our website at [www.eandi.org/contracts/govdeals](http://www.eandi.org/contracts/govdeals) or Joseph Castelluccio, Business Development Manager, General Products & Services, at jcastelluccio@eandi.org.
Contract Details

Getting Started: To sign up for this contract, please complete this Request for Information form. Use our EZ Button at EZ Button to sign up for multiple E&I contracts at the same time. You must be registered and logged in to the website to access the EZ Button.

Contract Effective Dates: 7.1.2021 - 6.30.2022 | Two (2) 1-year renewal remaining

Prices/Discounts: Please visit www.eandi.org/contracts/govdeals/ for pricing information.

Place Orders With: Contact GovDeals P: 800.613.0156 | F: 334.387.0519

Federal ID Number: 63-1241096

Credit Cards Accepted: American Express, Discover, Mastercard and Visa

Payment Terms: Net 30 days, state statutes apply

Invoicing By: GovDeals

Request Literature: Joseph Castelluccio, Business Development Manager, General Products & Services Email: jcastelluccio@eandi.org | Phone: 630.251.1783

Contract Number: EI00094

Note: All E&I contract-related information and documentation is provided exclusively for the use of E&I members and shall not be distributed and/or shared outside of E&I’s membership. Doing so is detrimental to the Cooperative and its members, as it impacts E&I’s ability to negotiate and maintain competitive agreements.