



MRO Products & Services You Need Most

Grainger is the industry leader in providing one source for all maintenance, repair, and operation (MRO) needs, offering more than 1.7 million products in over 32 MRO categories.

With over 1.3 billion in U.S. inventory, 14 distribution centers, and 250 U.S. branch locations, Grainger ensures E&I members have the products they need, when they need them, with local dedicated support from an expert team of account reps and a specialized E&I customer service team.

This contract features significant benefits and tailored solutions for educational institutions that stem from Grainger and E&I's 25+ year relationship. E&I members receive unprecedented value with exceptional pricing and discounts, incentive programs, hot lists, and much more.

Contract Highlights:

- Pricing offer to exact match market basket items & superior category discounts across Grainger's entire catalog
- Customized hot list specific for each member institution
- More than 560 Grainger account reps to help members meet their individual needs
- Specialized E&I customer service team for dedicated support
- Incentives & discounts shaped by the individual member
- Quantified cost reduction and analysis
- Insight & support to prepare for emergencies & meet safety requirements
- Distributor Alliance Program to help meet supplier diversity requirements
- Sustainable product offerings to help maintain facilities in eco-conscious ways

For more information, visit our website at www.eandi.org/contracts/granger or contact David Ott, *Business Development Manager, Facilities*, at dott@eandi.org.

Contract Details

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| Getting Started: | Complete the Letter of Participation at www.eandi.org/lop-rfi/grainger-mro-lop . Use our EZ Button at www.eandi.org/ez to sign up for multiple E&I contracts at the same time. You must be registered and logged in to E&I's website to access the EZ Button. |
| Effective Dates: | 1/1/2020 - 1/31/2024 1 Five-year renewals remaining |
| Prices/Discounts: | Visit www.eandi.org/contracts/grainger for pricing and discount details. |
| Payment Terms: | 2% 10, Net 30 (state-specific terms may apply) |
| Minimum Order: | None |
| Credit Cards Accepted: | American Express, Mastercard, Visa |
| Place Orders With: | Contact Grainger, or order online or through any connected e-procurement platform. P: 800.472.4643 W: grainger.com |
| Shipping Terms: | Next day delivery, in most cases. Drop shipped items quoted as per the manufacturer. |
| Installation Terms: | Some third-party installers may be available upon request. Cost of installation is negotiated between member and installer. |
| Warranty: | Visit www.eandi.org/contracts/grainger for warranty details. |
| Return Policy: | Visit www.eandi.org/contracts/grainger for return policy details. |
| Request Literature: | Contact David Ott, <i>Business Development Manager, Facilities</i> P: 618.407.0000 E: dott@eandi.org |
| Federal ID Number: | 36-1150280 |
| RFP Number: | Competitive Solicitation RFP #683484 |
| Contract Number: | CNR01496 |

Note: All E&I contract-related information and documentation is provided exclusively for the use of E&I members and shall not be distributed and/or shared outside of E&I's membership. Doing so is detrimental to the Cooperative and its members, as it impacts E&I's ability to negotiate and maintain competitive agreements.