



## Keeping Your Assets Secure

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A global leader in information management services, [Iron Mountain](#) provides storage, protection, and information management services for more than 230,000 organizations across 46 countries.

Iron Mountain's State, Local Education Team (SLED) focuses on the unique needs of higher education and K-12. The team uses a holistic, end-to-end approach that provides state-of-the-art records management services designed to meet specific requirements of educational institutions.

### Contract Highlights:

- Records management services (classified & unclassified)
- Document conversion & image on demand services
- Data management services for federal records (classified & unclassified)
- Commercial data management services
- Secure shredding services
- Secure IT asset disposition services
- Data center co-location services
- Data backup and recovery
- Data analytics
- Workflow solutions

For more information, visit our website at [www.eandi.org/contracts/iron-mountain](http://www.eandi.org/contracts/iron-mountain), or contact your [Member Relations Representative](#) or Joseph Castelluccio, *Business Development Manager, General Products & Services*, at [jcastelluccio@eandi.org](mailto:jcastelluccio@eandi.org).

*Note: Iron Mountain retains the ability to adjust rates based upon specific market conditions and specific customer requirements in order to provide E&, and their members, favorable rates for each specific situation.*



## Contract Details

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Getting Started:	Complete the E&I Iron Mountain RFI: <a href="https://www.eandi.org/lop-rfi/iron-mountain-rfi/">https://www.eandi.org/lop-rfi/iron-mountain-rfi/</a>
Contract Effective Date:	12/1/2019 – 10/31/2024
Prices/Discounts:	Visit <a href="http://www.eandi.org/contracts/iron-mountain">www.eandi.org/contracts/iron-mountain</a> for pricing details.
Payment Terms:	Net 30 days. Expenses such as travel and printing, if required and approved, will be billed at cost.
Credit Cards Accepted:	American Express, Mastercard, Visa
Place Orders With:	Contact Iron Mountain Customer Care team as follows: <b>Records Management/Secure Shredding:</b> 1.800.934.3453   <a href="mailto:Elsales@ironmountain.com">Elsales@ironmountain.com</a> <b>Data Management:</b> 1.888.365.4766   <a href="mailto:Elsales@ironmountain.com">Elsales@ironmountain.com</a> <b>Other General Order/Inquiry  </b> <a href="mailto:garyemitchell@ironmountain.com">garyemitchell@ironmountain.com</a>   <a href="mailto:paul.clapp@ironmountain.com">paul.clapp@ironmountain.com</a>
Warranty: formed	Iron Mountain warrants to member that (1) the services will be performed in accordance with professional industry standards and sustainability in conformance with this agreement and (2) the person it assigns to perform the service shall have the appropriate skill, training, and background to perform such services in a competent manner. This warranty is limited and shall not apply to any services where the failure of the services to satisfy this warranty is determined to result from improper use by member of the services or from the member's decision not to implement any reasonable practices to which the services apply that may be recommended by Iron Mountain.
Request Literature:	Joseph Castelluccio, <i>Business Development Manager, General Products &amp; Services</i> 630.251.1783   <a href="mailto:jcastelluccio@eandi.org">jcastelluccio@eandi.org</a>
Federal ID Number:	23-2588479
RFP Number:	Competitive Solicitation RFP #683473
Contract Number:	CNR-01432

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*When placing orders, please identify yourself as an E&I member. All pricing and contract terms are strictly confidential and recipients are not authorized to disclose such information to competing suppliers or use it in negotiations with existing or potential suppliers.*

