

# SOLUTIONS FOR K-12





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For complete details on our K-12 contracts and solutions, please contact James Lampe *Vice President, Member Success*, at [jlampe@eandi.org](mailto:jlampe@eandi.org).

Serving K-12 schools and school districts nationwide, E&I is the only member-owned, non-profit purchasing cooperative focused exclusively on education.

Doing business successfully since 1934, we save time and money for more than 5,800 member institutions by developing best-in-class, competitively solicited contracts that drive down costs, streamline procurement processes, and meet state and local compliance standards.

**E&I membership is free and offers many compelling benefits:**

- **Aggregated Purchasing Power:** Benefit from the combined purchasing power of more than 5,800 member institutions in education
- **Extensive Contract Portfolio:** More than 125 [competitively awarded contracts](#) with leading suppliers including B&H Photo, Carrier Enterprise, CDW-G, Connection, Grainger, Iron Mountain, Smith System, Steelcase, PPG, and more
- **Established & Proven:** Established in 1934, we're non-profit, member-owned, and 100% focused on education
- **Free Membership:** Join today; the process is fast and easy and there's absolutely no cost, risk, or obligation
- **Solutions for 21st Century Education:** From STEAM, CTE, Maker, and one-to-one programs, to Learning Management Systems (LMS) and beyond, we provide access to the latest innovations
- **Great Rebate & Incentive Programs:** Members benefit from several great programs including an American Express P-Card Program that delivers compelling first-dollar rebates and incentives across all of your school's purchases
- **Provisions for State Compliance:** Piggyback off a variety of E&I-adopted [lead public agency \(LPA\) contracts](#) to satisfy any unique requirements your state might have

## Sign Up For Savings

Primary and secondary education represents E&I's fastest-growing membership category. Over the last three years, our institutional membership in this key category grew by almost 49% nationwide. Our more than 2,300 members in K-12 alone spent over \$340 million through E&I contracts in 2019 – resulting in significant cost savings. We can help you achieve similar savings on a wide range of goods and services.

Approximately 99% of E&I's contracts were competitively solicited in a comprehensive [RFP process](#) validated by the National Institute of Governmental Purchasing (NIGP). Our most popular K-12 contracts include:



Talk to E&I today to learn how we can help you. We understand the unique purchasing challenges you face every day as a school business official, and we're here to help.

Contact:

**James Lampe**

*Vice President, Member Success*

E&I Cooperative Services

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Let's be social.



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