



Consulting Services for Higher Education

Kennedy & Company provides consulting services designed to help institutions thrive. Focused exclusively on higher education, Kennedy & Company brings E&I members a unique perspective on challenges and opportunities specific to education.

From improving enrollment, student success, and financial stability to shaping online education and academic portfolio strategies, Kennedy & Company is uniquely suited to be a true partner, working to cocreate real and relevant solutions for your institution.

Contract Highlights:

- Strategic planning
- Academic portfolio strategy
- Enrollment strategy
- Technology services
- Organizational and operational transformation
- Financial stability
- Student success and retention strategy
- Online strategy
- Certified Diverse Supplier: Certified SWaM vendor by the state of Virginia. SWaM is the acronym for Small, Women- and Minority-owned businesses. A SWaM vendor is a business that has been certified by the Virginia Department of Small Business and is listed in the SWaM Vendor Directory.
 - Expiration date 8/6/23
 - NIGP Codes: 91875

For more information, please visit at www.eandi.org/contracts/kennedy-company or contact Joe Castelluccio, Business Development Manager, General Products & Services, at jcastelluccio@eandi.org.

Contract Details

Getting Started:	Complete the Letter of Participation at eandi.tfaforms.net/f/lop?contract=EI00174
Effective Dates:	2.1.2022 – 1.31.2027 One (1) five-year renewal remaining
Prices/Discounts:	Visit www.eandi.org/contracts/kennedy-company for pricing and discount details.
Payment Terms:	Net 30 days
Place Orders With:	Members will enter a mutually agreed up on SOW with Kennedy & Company. Engagement and services are based on the unique needs of the member. Contact Devon McGee at Kennedy & Company P: 404.431.9888 E: dmcgee@kennedyandcompany.com
Invoicing by:	Supplier
Minority Supplier:	Certified SWaM vendor by the state of Virginia. SWaM is the acronym for Small, Women- and Minority-owned businesses. A SWaM vendor is a business that has been certified by the Virginia Department of Small Business and is listed in the SWaM Vendor Directory. Expiration date 8/6/23 NIGP Codes: 91875
Federal ID Number:	46-4288460
RFP Number:	Competitive Solicitation RFP #683547
Contract Number:	EI00174

Note: All E&I contract-related information and documentation is provided exclusively for the use of E&I members and shall not be distributed and/or shared outside of E&I's membership. Doing so is detrimental to the Cooperative and its members, as it impacts E&I's ability to negotiate and maintain competitive agreements.

