### **Over-the-Counter Campus Program**

Exceptional products and services to elevate your offering.







# Table of Contents

OTC Overview	3
<b>Smoking Cessation</b>	4
Sexual Health	5
Nutritional Health	6
Medicine Cabinet Essentials	7
Stop the Bleed® Kits	9
Flu Vaccine Program	10
<b>Pharmaceutical Distribution</b>	11

## Your all-in-one provider for every OTC need.

#### Discover a better way to stock your facility's products.

Turn to Medline and discover an easier way to manage your facility's OTC products. You'll find over 1,000 OTC essentials – from nutritional supplements to cold remedies to pain management and more. Medline's exceptional customer service and quality products make it easy to shop with confidence.



Excellent product portfolio and inventory supply with 1,000+ SKUs



Source branded and generic options with **70+ direct vendors** 



Reliable service and expertise with **1,600** dedicated sales reps



Dedicated business
operations team
to source any OTC need



Lower costs and outstanding value



Same-day or next-day delivery for most orders





2 Medline 1-800-MEDLINE (633-5463) | medline.com 3

## **Smoking Cessation**

#### Help clear the air of student smoking habits.

As traditional tobacco smoking, vaping and e-cigarette use among young people continue to grow, so does the challenge of maintaining a smoke-free campus. From lozenges and patches to support materials, we stand behind your mission to address smoking cessation with your student body and promote a healthier lifestyle.

#### **Smoking Cessation**

Item No.	Description	Pkg.
OTC14733	Nicotine 2mg Gum Mint	110/bx
OTC14734	Nicotine 4mg Gum Mint	110/bx
OTC034405	Nicotine 2mg Lozenge Mint	72/pk
OTC087305	Nicotine 4mg Lozenge Mint	72/pk
OTC589488	Nicotine Patch 7mg	14/bx
OTC589588	Nicotine Patch 14mg	14/bx
OTC589688	Nicotine Patch 21mg	14/bx
OTC073460	Nicotine 2mg Mini Lozenge Mint	20/bx
OTC095760	Nicotine 4mg Mini Lozenge Mint	20/bx
OTC002960	Nicotine 2mg Gum Original Uncoated	20/bx
OTC017060	Nicotine 4mg Gum Original Uncoated	20/bx
OTC045660	Nicotine 2mg Gum Mint Coated	20/bx
OTC053260	Nicotine 4mg Gum Mint Coated	20/bx

College-aged students use more tobacco products than any other age group.\*



<sup>\*</sup>Tobacco Addiction and Smoking Among College Students. LiveStrong.com.

Available at: https://www.livestrong.com/article/175934-tobacco-addiction-smoking-among-college-students/



## **Sexual Health**

#### Offer easy access to sexual health essentials.

It's important that students are aware of their options when it comes to having safe sex. We provide all types of products, including multiple methods of birth control, making it simple and convenient for students to find what they need – right on campus.

#### **Sexual Health**

Item No.	Description	Pkg.
OTC001530	Azo Urinary Pain Relief Tablet	30/bx
OTC42067	Azo Urinary Tract Health Cranberry Tablet	50/bx
OTC003906	Ellura Capsule	90/bt
OTC089127	K-Y Lubricant Jelly 4oz	1/bx
OTC089028	K-Y Lubricant Jelly 2oz	1/bx
OTC200312	Option 2 Levonorgestrel 1.5mg Tablet	1/bx
OTC016288	Plan B One-Step 1.5mg Tablet	1/bx
OTC140109	Wink Condom Closer	10/bx
OTC150108	Wink Condom Slider	10/bx
OTC510100	Wink Condom Studded	10/bx
OTC810101	Wink Condom Super X Large	10/bx

Only 60% of U.S. students received information from their college or university regarding sexual health."

Sexual Health



<sup>\*</sup>Available at: https://www.statista.com/statistics/826315/college-students-that-received-health-information/

4 Medline 1-800-MEDLINE (633-5463) | medline.com 5



## **Nutritional Health**

#### Help students keep up with daily nutrition.

It can be difficult to maintain a healthy lifestyle in college, but it's important for students to meet daily nutrient requirements to support physical and mental health. Medline makes it easy to access a wide assortment of daily vitamins and nutritional supplements, especially for faculty and students with diabetes.

#### **Nutritional Health**

Item No.	Description	Pkg.
OTC100942	Airborne Effervescent Tablet Berry	10/bx
OTC004472	Alpha Lipoic Acid 600mg Capsule	30/bt
OTC600503	Chocolate Calcium Chews	60/tul
OTC021368	Chromium Picolinate 200mcg Tablet	100/b
OTC040828	Cinnamon 500mg Capsule	100/b
OTC078539	Fiber Gummies	120/b1
OTC214954	Fish Oil 1,000mg Soft Gel	60/bt
OTC500201	Florastor Probiotic 250mg Capsule	50/bt
OTC61463	Glucose Gel 15gm	6/bx
OTC161051	Glucose 4gm Chewable Tablet Orange	50/bt
OTC635060	Magnesium with Calcium 70mg/117mg Enteric Coated Tablet	60/bt
OTC734084	Magnesium Oxide 400mg Powder Packet	80/bx
OTC788069	Melatonin 3mg Tablet	60/bt
OTC074101	Multi-Vitamin + Iron Tablet	100/b
OTC008588	Multi-Vitamin + Mineral Alcohol Free Liquid 8oz	1/bt
OTC2380	Niacin 500mg Tablet	100/b
OTC537668	AREDS PreserVision Eye Vitamin + Mineral Supplement	50/bt
OTC214640	Vitamin A 10,000 IU Soft Gel	110/bt
OTC911016	Vitamin B-12 100mcg Tablet	100/b
OTC222515	Vitamin B-50 Complex Tablet	60/bt
OTC052560	Vitamin C 250mg Chew Tablet	100/b
OTC095501	Vitamin C 500mg Tablet	100/b
OTC922017	Vitamin D-3 400 IU Tablet	100/b
OTC753016	Vitamin E 1,000 IU Soft Gel	100/bi

More than 80% of young adults with Type 1 Diabetes routinely fail to meet recommendations for glycemic control.\*

Recommended OTCs for diabetic students or faculty.\*\*





## **Medicine Cabinet Essentials**

#### Prepare students with essential products.

Life on campus is busy and students are constantly on the move. Whether it's cold or allergy medication, pain management or first aid fundamentals, Medline provides OTC products from trusted brands. Stock your facility with OTC essentials for student and faculty everyday needs.

#### **Everyday Essentials**

Item No.	Description	Pkg.
OTC10101	Acetaminophen 325mg Tablet	100/bt
OTC20101	Acetaminophen 500mg Tablet	100/bt
OTC33350N	Acetaminophen 650mg Enteric Coated Caplet	50/bt
OTCM00004H	Aspirin 81mg Chew Orange Tablet	36/bt
ОТСМООООЗН	Aspirin 81mg Enteric Coated Tablet	120/bt
OTC749845	BodiHeat 12 Hour Heat Pad	4/bx
CUR015431H	Curad 1% Hydrocortisone Cream 1oz	1/bx
CUR0415	Curad Lip Balm with SPF 15	600/cs
CUR001232H	Curad Triple Antibiotic Plus Pain Ointment 1oz	1/bx
CUR003501H	Curad Vitamin A&D Ointment 2oz	1/bx
OTC006988	Hot & Cold 3-in-1 Therapy Brace	1/bx
OTCS0883C2	Ibuprofen 200mg Tablet	100/bt
OTC091105	Lidocaine 4% Patch	5/bx
OTCS0801C2	Loperamide HCI 2mg Caplet	12/bx
OTC009423	Menthol 5% Patch	5/bx
OTCM000012H	Naproxen Sodium 220mg Tablet	100/bt
OTCM00011H	Senna S Tablet	60/bt
OTCM00007H	Senna Tablet	100/bt
OTC006056	Trolamine Salicylate 10% Cream 3oz	1/bx



OTC413102	Allegra Allergy 60mg 12hr Tablet	12/bx
OTC710167	Cepacol Extra Strength Throat Lozenge Cherry	16/bx
OTC6817N	Cetirizine 10mg Tablet	90/bt
OTC000877	Cold/Flu Daytime Softgel	8/bx
OTC000907	Cold/Flu Nighttime Softgel	8/bx
OTC00043A	Cough Drop Honey Lemon	30/bg
OTCM00008H	Diphenhydramine 25mg Caplet	100/bt
OTC020010	Flonase Allergy Relief Nasal Spray	1/bx
OTC073340	Guaifenesin 600mg+DM 30mg ER Tablet	40/bx
OTC078803	Loratadine 10mg Tablet	30/bt
OTC006396	Medicated Chest Rub 3.5oz	1/jar
OTC008400	Mucinex 600mg Extended Release Tablet	40/bx
OTC791806	Theraflu Nighttime Severe Cold/Flu	6/bx





















1-800-MEDLINE (633-5463) | medline.com 7

<sup>\*</sup>Changes in Type 1 Diabetes Health Indicators from High School to College. NCBI.NIM.NIH.gov. Available at: https://www.ncbi.nlm.nih.gov/pmc/articles/PMC4723297/

<sup>\*\*</sup>https://www.healthline.com/health/type-2-diabetes/herbs-supplements



## **Podiatry Program**

#### Put feet first with podiatry support from Medline.

Foot care is an important part of college life. Most Americans log an amazing 75,000 miles on their feet by the time they reach age 50.\*

Medline has an extensive program designed to support the foot care needs of your students. From retail packaging to care and treatment – we got you covered.



#### 900+ top-selling

foot and ankle products stocked in 5 warehouses across the country



#### **Dedicated team**

Medline foot and ankle division dedicated to podiatry needs



#### Monthly promotions

on popular OTC and foot care products used in student health facilities



#### 30,000+ products

and counting with consolidated 1- or 2-day shipments



\*https://www.apma.org/Patients/FootHealthList.cfm?navItemNumber=25223



## **Stop the Bleed® Kits**



#### Equip your campus with tools to stop severe bleeding.

Stop the Bleed is a national awareness campaign and call-to-action intended to encourage bystanders to become trained, equipped and empowered to help in a bleeding emergency. Make sure your facility is prepared with the right tools and training to act when every second counts. Our Stop the Bleed Kits are available in individual, multiperson and custom sizes. Each kit contains essential and easy-to-use, life-saving products, including tourniquets and Celox™, an officially licensed hemostatic dressing. Celox is FDA approved and quickly stops bleeding for individuals taking blood-thinning medications, and those who have bleeding disorders, such as hemophilia.

#### Stop the Bleed Kit Sizes\*

Stop the Big	eed Kit Sizes*	
Item No.	Description	Pkg.
OTCSBKCC	Individual Kit includes: 1 Celox Hemostatic Gauze Roll, 1 CAT Tourniquet, 1 Pressure Dressing, 1 Permanent Marker, 1 Trauma Shear, 1 Pair Gloves, 1 Instruction Card (all in a high-grade resealable bag)	1/ea (1 item total)
OTCSBKCT5	5-Pack Carry Bag Option: 5-count Individual Stop The Bleed Kits, 1 Carry Bag (also available as complete wall-mount unit)	1/ea (6 items total)
OTCMPSBK2	8-Pack Complete Wall-Mount Unit: 8-count individual Stop the Bleed Kits, 1 Carry Bag, 1 Wall-Mount Unit	1/ea (10 items total)
	leath for s between of 1 and 46	

STOP THE BLEED® is a registered trademark of the U.S. Department of Defense, Defense Health Agency. All rights reserved. ©DoD.

\*Kit design and packaging are subject to change.

1-800-MEDLINE (633-5463) | medline.com 9

<sup>&</sup>quot;https://www.nattrauma.org/



Flu Vaccine Program

## **Flu Vaccine Program**

#### Take action to prevent the flu.

With up to 35 million people getting flu-related illnesses every year,\* your students and staff are susceptible to spreading the flu across campus. The single best way to prevent the flu is to get vaccinated every year.\*\* Partner with Medline as your one source for all your flu-prevention needs.



Vaccines from manufacturers you know and trust



Multi-dose vials and pre-filled syringes available



on pre-book orders



**Easy ordering** and custom shipping options



**Complimentary literature** on flu vaccine awareness



## **Pharmaceutical Distribution**

#### Full spectrum of pharmaceutical care.

Thanks to long-term partnerships with trusted manufacturers, we're able to quickly and easily distribute the pharmaceuticals your facility requires. You'll find injectables, specialty drugs and vaccines, as well as a complete over-the-counter product offering focused across all patient needs. By leveraging top-tier GPO pricing, we offer wholesale value on branded and generic medications.



**Quality products** for all patient needs



**Wholesale value** on branded and generic medications



Fast and efficient distribution network



Drug Supply Chain
Security Act-compliant



<sup>\*</sup>https://www.cdc.gov/flu/about/burden/index.html

1-800-MEDLINE (633-5463) | medline.com 11

<sup>\*\*</sup>Preventing the Flu: Good Health Habits Can Help Stop Germs. Centers for Disease Control and Prevention https://www.cdc.gov/flu/prevent/index.html

## One vendor. Thousands of OTC products.

## Every over-the-counter product you need, all from Medline.

- Smoking Cessation
- Sexual Health
- Nutritional Health
- Medicine Cabinet Essentials
- Stop the Bleed® Kits
- Flu Vaccine Program

With over 1,000 products, reliable service and a dedicated business operations team, we're here to meet your every OTC need.



Contact your Medline Representative to place an order or visit **www.medline.com** for more information.



Medline Industries, Inc. Three Lakes Drive, Northfield, IL 60093
Medline United States
1-800-MEDLINE (633-5463)
medline.com | info@medline.com

Medline Canada

1-800-396-6996 | medline.ca | canada@medline.com **Medline México** 

01-800-831-0898 | medlinemexico.com | mexico@medline.com

Followus f in 9 BLOG

Some products may not be available for sale in Mexico or Canada. We reserve the right to correct any errors that may occur within this brochure. Celox is a registered trademark of MedTrade Products Ltd. CURAD and Medline are registered trademarks of Medline Industries, Inc. Florastor is a registered trademark of Biorganon SA Corporation. Mucinex is a registered trademark of Reckitt Benckiser LLC. AZO is a registered trademark of DSM. Ellura is a registered trademark of Tröphikös, LLC. K-Y is a registered trademark of Johnson & Johnson Services, Inc. Option 2 is a registered trademark of L. Perrigo Company. Plan B is a registered trademark of Foundation Consumer Healthcare. Wink is a registered trademark of Okamoto Industries, Inc. Airborne is a registered trademark of Schiff Nutritional International. BodiHeat is a registered trademark of Okamoto Industries, Inc. Allegra is a registered trademark of Aventisub II, Inc. PreserVision is a registered trademark of Bausch & Lomb, Inc. Cepacol is a registered trademark of Reckitt Benckiser, LLC. Theraflu is a registered trademark of GSK Consumer Healthcare S.A. ©2020 Medline Industries, Inc. All rights reserved. Medline is a registered trademark of Medline Industries, Inc. MKT19W372750 / 398R / 2500 / PP / 73