

E&I has the people, programs,
and tools to help your institution
reach new **heights!**



E&I Cooperative Services Membership Benefits



Sourcing. Strategy. Savings.®

Extensive Contract Portfolio

Take advantage of significant savings available through our contract portfolio of more than 130 best-in-class suppliers. Our suppliers are most committed to meeting your specialized needs and delivery requirements.

RFP Program

We've tapped the expertise of many of the best procurement experts in the country to develop our contracts. And because we take care of the entire contracting process – including research, RFP development and contract management – your staff is free to focus on other things. Our member-driven competitive solicitation process has been validated by the National Institute of Governmental Planning (NIGP).

Local Service & Support

A field-based team of Member Relations Representatives located throughout the United States provides you with localized attention and support. We also align ourselves with business partners who specialize in providing outstanding local coverage.

Patronage, Rebates & Incentives

Many of our members receive patronage rewards based upon contract usage, meaning you benefit from E&I's financial success. You can also take advantage of exclusive rebate and incentive programs available through our suppliers, which can provide valuable revenue generating opportunities for your department.

Strategic Services

We help you strategically optimize your procurement organization and drive value across your entire supply chain through a range of integrated services such as: organization assessment and transformation, spend and ROI analytics, technology and process evaluations, and more.

Membership is Free!

It's easy to become an E&I member and it doesn't cost a thing. There are two types of membership available, and no reason why you shouldn't join today.

For more information, visit us at www.eandi.org. You can also contact E&I's Membership Department at membership@eandi.org.

Business Partners



Sourcing. Strategy. Savings.®

At E&I, the savings are key. Last year alone, E&I members saved over \$200 Million using our contracts. Check out the extensive list of E&I business partners below.

Athletics

Anthony James Partners
Core Health & Fitness
FieldTurf
Henry Schein, Inc. – *Athletic Supplies*
JMI Sports
List Industries LLC.
Navigate Research
SSB

Automotive

NAPA

Books & Media

Complete Book & Media Supply

Computer Software & Networking

CDW-G (Computer Equipment)
SHI
Unit 4*
WESCO Distribution/CSC
Workday*

Electronics & Peripherals

B&H Photo Video
Connection (*formerly GovConnection*)
SKC Communication

Express Delivery & Freight

UPS
Vantage Point Logistics, Inc.

Facilities, Construction & Maintenance

Airgas
Alpha Building Corporation
Antos Environmental
Carrier Corporation
Carrier Enterprise
CORE Construction
CORE Construction - CMAR
Ferguson Enterprises
Filtration Concepts (*Central Region Only*)
Gilbane
Gilbane - CMAR
Gordian
Grainger
HITT Contracting
Jamail & Smith Construction
Lowe's
Mobile Modular
Nouveau Construction - JOC
PPG Paints
Pure Air Control Services
Schindler Elevator
Sherwin-Williams Company
Sightlines, LLC.
SSC Custodial, Facilities & Landscaping
Sunbelt Rentals
Tremco/Weatherproofing Technologies, Inc.
United Rentals

Wayne's Roofing (*Western Region Only*)
WESCO Distribution/CSC

Flooring

Interface
Johnsonite
Tandus Centiva US LLC

Food Service

America To Go
Canteen*
Food Service Program*
Levy Restaurants
Strategic Equipment, LLC (*TriMark*)

Furnishings

American Education Supply
Claridge Products & Equipment
Demco
HighTower Group
Max-R
University Sleep Products

Furniture

AGATI, Inc.
Atlas & Lane
Coalesse
Demco
Falcon
Global
Gunlocke Company
Humanscale Corporation
Irwin Seating Company
MityLite, Inc.
Sauder Education
Shelby Williams
Smith System Manufacturing Company
Southwest Contract
Steelcase Inc.
Steelcase Health
Thonet
Transformations Furniture
Turnstone
VS America (*KS, NE, and MO Only*)

IT Services

CDW-G (Cloud Services)
Columbia Advisory Group - CAG
Connection - Public Sector Solutions (*formerly GovConnection*)
Connection - IT Managed Services (*formerly GovConnection*)
ConsultNet
D2L, Ltd.
DLT Solutions - *for Amazon Web Services*
Mythics, Inc.

Medical Equipment & Supplies

Airgas
Henry Schein, Inc. – *Dental Supplies**

Medline Industries, Inc.
Medline Industries - *Pharmaceuticals*
PHC Corporation (*formerly Panasonic Healthcare*)
SourceRX

Moving & Relocation

Allied Van Lines: *Berger; NorCal; Whalens*
Mayflower
North American Van Lines
United Van Lines: *Armstrong; East End/Corrigan*

Office Equipment & Supplies

Canon
Pitney Bowes - *Shipping & Mailing*
Pitney Bowes - *Software Services*
Staples*
Xerox Corporation

Procurement

American Express
ESM
JAGGAER
Unimarket

Promotional Items

Staples Promotional Products

Scientific Equipment & Supplies

Airgas
The Baker Company
Beckman Coulter
LabRepCo LLC
Nikon Instruments, Inc.
NuAire
Steris Corporation
VWR International
Waters Corporation

Services

GovDeals
HireRight
Procurex
Rosslyn Data Technologies
Specialty Underwriters
Worldwide Sourcing Group, Inc.

Travel Services

Anthony Travel*
Corpotate Travel Planners (CTP)
Dollar Rent-A-Car
Enterprise Fleet Management
Enterprise Rent-A-Car
Hertz Corporation
National Car Rental
SAP Concur
Thrifty Car Rental