



# TURNKEY SOLUTIONS OVERVIEW

Milliken offers a comprehensive, turnkey program designed specifically for our national account and multi-location clients. Our goal is to simplify your purchasing process by bundling materials and labor services into a single Purchase Order.

We believe in personalized service. That's why we assign a dedicated account team with a single point of contact to manage every aspect of your project. This ensures a smooth and consistent experience for you, providing benefits that are unmatched by other manufacturers.

## Primary Services Provided:

- **Project Coordination:** Manage estimates, site visits, proposals, order processing, and scheduling for timely delivery and installation.
- **Single Point of Contact:** Streamline order entry and invoicing, ensuring proactive communication between all project participants.
- **Quality and Inventory Management:** Implement effective inventory management and ensure quality technical and installation procedures.
- **Professional Supervision:** Oversee a national network of trained installation partners and manage all job sites, including renovations and floor preparation.
- **Responsible Disposal and Problem Resolution:** Coordinate Milliken's N/XT Life Circularity program, prepare quotes, obtain sign-off approval, and troubleshoot any issues.

## Why Turnkey Services:

- **Streamlined Project Management:** Single point of contact, repeatable process managed by one team, and ease of issuing a single purchase order for materials, labor, and other products.
- **Expert Flooring Solutions:** Help you find the right product within your budget, with competent and trained installation partners ensuring products are installed per manufacturer specifications.
- **Cost and Budget Control:** Maintain control throughout the entire process, manage change order requirements, and ensure lower non-manufacturing claim rates.
- **Vertically Integrated Warranty:** No finger pointing, confirmation and resolution of compliance or tax issues, and use of services in conjunction with local, state, and national cooperatives, including GSA.
- **Timely Delivery and Quality Assurance:** Ensure you get the correct product and services on time, with effective inventory management and quality technical procedures.

# WHY MILLIKEN



## Unparalleled Moisture Management

We haven't had a moisture claim on our carpet tile in over 30 years. We offer solutions with no moisture testing nor are there any RH or pH limits. All of our adhesive options are fully warranted.



## WellBAC® Cushion

Comes standard on all our carpet tile products, providing you with great indoor air quality, better acoustics, and maximum comfort. Our cushion backing increases the life of our carpet by 40-50%.



## Acoustic Benefits

Milliken's standard WellBAC® cushion-backed carpet tile absorbs 50% more noise than vinyl and hard-backed carpet tile, improving occupants' overall stress, health, and well-being.



## Ethics

For the nineteenth straight year, Milliken has earned a spot on the World's Most Ethical Companies list curated by Ethisphere.



## Our Commitment to the Planet

We are thrilled to have launched our M/PACT Carbon Offset program. Our carpet, resilient and entrance tiles are carbon offset everywhere in the world.

## We welcome the opportunity

To discuss how these services can benefit your team, enabling us to create a program tailored to your specific needs and challenges.