



“Working with Groves was transformative for our procurement operations. Their expertise enabled us to achieve greater efficiency.”



Tara Mistretta, Point32Health

Uncovering What’s Holding You Back

Even well-established procurement functions can experience friction—redundant workflows, limited visibility, or outdated tools that no longer scale. Over time, these inefficiencies accumulate into real risks: delayed cycles, higher costs, and missed savings opportunities. Groves & Company brings structure and clarity to help organizations identify gaps, align strategies, and unlock the full value of procurement.

What You Can Expect

Working with Groves & Company delivers:

- Reduced operational costs through smarter, leaner processes.
- Faster procurement cycles and improved internal responsiveness.
- Stronger compliance with consistent, auditable workflows.
- Healthier supplier relationships built on visibility and accountability.

How We Work with You

With over 25 years of experience, Groves & Company delivers optimization engagements that balance technical insight with real-world execution:

- **Performance Assessment:** Identifying pain points and analyzing process efficiency, technology use, and metrics.
- **Strategic Optimization Planning:** Defining measurable goals and building phased, tailored improvement strategies.
- **Implementation Support:** Applying change management, technology enhancements, and process realignment to drive results.
- **Ongoing Monitoring:** Setting up tracking tools and governance models to maintain momentum.



Success Story: Elevating Procurement at Point32Health

Challenge:

Point32Health, a not-for-profit healthcare provider, relied on manual procurement processes that limited transparency, created inefficiencies and made supplier oversight more difficult. The team struggled to scale operations while ensuring consistency and accountability across their vendor ecosystem.

Solution:

Groves & Company deployed digital procurement improvements focused on vendor segmentation, onboarding, and scorecard accuracy. In parallel, the team provided ongoing support to troubleshoot challenges and continuously refine Point32Health's use of the JAGGAER platform for long-term gains.

Results:

- Vendor segmentation and onboarding were streamlined, **improving turnaround and data quality**.
- Performance tracking became more reliable, supporting **better supplier accountability**.
- Staff reported more substantial alignment, clearer workflows, and **improved satisfaction**.



"Groves helped us leverage the platform to meet our needs and worked closely with us to troubleshoot issues—even outside of her usual hours."



Tara Mistretta, Point32Health

A Partner for Sustained Excellence

At Groves & Company, optimization is never a one-time project—it's a mindset we bring to every engagement.

- **Collaborative Design:** Working closely with your team to ensure solutions match real-world needs.
- **Seamless Implementation:** Applying practical improvements that reduce disruption and accelerate impact.
- **Continuous Refinement:** Helping you sustain gains, adapt to change, and raise performance benchmarks over time.

