



Procurex



BID



BID



Pricing Leverage & Savings Through Bidding Transparency

Procurex offers a cloud-based reverse auction software platform developed and led by purchasing and procurement professionals with extensive strategic sourcing expertise. E&I members receive valuable eRFx tools and services to collaborate with qualified vendors and realize cost savings through reverse auction events.

Utilizing this contract opens new opportunities for cost aggregation and capturing of spend. Full-service reverse auctions bring transparency, cost compression, and speed to the bidding process while ensuring members work with quality vendors. Procurex becomes an extension of your procurement team, collaborating to find the best vendors to fit your needs, meeting your non-cost factors, at the best available prices.

Contract Highlights:

- Procurex works with E&I members from purchase identification and criteria specification to supplier communication, event managing and hosting, and post-auction follow-ups
- Two-step RFP process captures cost savings while considering non-price factors
- Non-price factors can include E&I supplier, quality, special certifications, years of experience, execution rate, MWBE businesses, delivery times, sustainability, interview process, and more
- Two flexible model options to conduct a bidding event based on your needs

For more information, visit our website at www.eandi.org/contracts/procurex or contact Joseph Castelluccio, Business Development Manager, General Products & Services, at jcastelluccio@eandi.org.



Contract Details

Getting Started:	Use our EZ Button to sign up for multiple E&I contracts at the same time. You must be registered and logged in to E&I's website to access the EZ Button.
Effective Dates:	12.1.2020 - 11.30.2022 One 1-year renewal
Prices/Discounts:	Visit www.eandi.org/contracts/procurex for pricing and discount details.
Payment Terms:	Net 30
Minimum Order:	\$250,000 per auction event
Credit Cards Accepted:	American Express, Discover, MasterCard, Visa
Place Orders With:	Vista Auctions LLC, dba Procurex, Inc. 900 State Street Erie, PA 16501 Contact Krystle Kassab, <i>Director of Sales</i> at Procurex Phone: 866.412.7161 (ext. 102) E-mail: krystle@procurexinc.com
Request Literature:	Contact Joseph Castelluccio, <i>Business Development Manager, General Products & Services</i> Phone: 630.251.1783 E-mail: jcastelluccio@eandi.org
Federal ID Number:	56-2497072
RFP Number:	Negotiated Contract RFP #683518
Contract Number:	CNR-01506

Note: When placing orders, please identify yourself as an E&I member. All pricing and contract terms are strictly confidential and recipients are not authorized to disclose such information to competing suppliers or use it in negotiations with existing or potential suppliers.

