

March 20, 2017

RFP 683408 - Equipment/Tool Rental, Leasing, Purchase, Other Products and Services

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The Equipment/Tool Rental, Leasing, Purchase, Other Products and Services pre-proposal conference call was held on February 28, 2017 at 3:00 PM ET. The following companies had representatives on this call or requested a copy of this RFP;

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|-------------------|------------------------------|
| 1. Sunbelt Rental | 3. Herc Rental               |
| 2. United Rental  | 4. James Machinery Co., Inc. |

As a result of the pre-proposal conference call held on February 28, 2017, one question was raised and discussed. The information contained in this document constitutes an addendum to the above referenced RFP and is made a part thereof.

Q1.) How do suppliers take exception to a term or condition?

- A1.) Exceptions shall be submitted in the form of an "Exceptions Response" created and submitted to E&I in Microsoft Word. Exceptions may or may not be accepted as written. Suppliers need to number each exception, and include the section of the RFP (i.e. Part 3, Attachment A, etc.), item number (i.e. 3.1, A1, etc.), and page number (i.e. page 9, page 21, etc.) for each exception. The term or item can then be copied and pasted it into the Microsoft Word document. Then, directly below each exception, the Supplier shall place the language that they would like to propose. The "Exceptions Response" should be inserted in your response under Tab #6.

Please sign below and return this addendum with your RFP response to acknowledge receipt of this addendum. Should you have any questions or concerns, please do not hesitate to contact me by email at [mgoldwater@eandi.org](mailto:mgoldwater@eandi.org).

Sincerely,

Mary Sue Goldwater  
Executive Director, Facilities Category

cc: Bob Solak

\_\_\_\_\_  
(Supplier)

\_\_\_\_\_  
(Authorized Signature)

\_\_\_\_\_  
(Printed Name)

\_\_\_\_\_  
(Title)

\_\_\_\_\_  
(Date)