

September 17, 2019

RFP 683479 Lab Animal Housing & Related Products/Services

Written questions were submitted by Wednesday, September 11th. These items are described in this addendum.

1. Is it OK to exclude product lines that can not be well defined as one specific model or configuration as these are typically not purchased directly by vendors?

A1: All product lines and services must be included under the agreement if awarded. Respondent may suggest an alternate pricing structure for custom products (ex: tiered discount structure for custom products).

2. Is it OK to exclude product lines that are essentially custom products and this can't necessarily be produced with the speed and accuracy required in the RFP?

A2: See A1.

3. Is it possible to list a price for customization as "consult us" for members?

A3: Yes. See A1.

4. In section 3.1 report of sales, the RFP states that all sales to members be reported regardless of method. Does this include only sales to members executed through the E&I contract or would this also have to include non-contract sales that purchases through other third parties such as GC's, contractors, or other capital equipment sourcing methods that cannot be processed via the E&I contract?

A4: All products and services must be included under the agreement if awarded.

5. Please confirm that a contract negotiated with a Member outside the E&I contract due to purchasing power will not be adopted as an amendment to the E&I contract?

A5: Supplier may execute a Member Specific Agreement, which will still be under the E&I agreement. Supplier is authorized to offer members enhanced pricing and/or Member Specific Agreements on a case-by-case basis and both shall be considered part of the resulting Agreement.

6. Supplier has negotiated existing Master Purchase Agreements (MPA) with existing Members based on long term commitment and purchasing volume. These enhanced terms may exceed the terms outlined in Suppliers proposal, please clarify these MPA's will not be affected by B10 Education Pricing/Pricing Parity?

A6: See A5.

7. The RFQ states that the CAF Fee is a minimum of 2%. Does this mean that the % will increase at a future time or is 2% the base value expected and locked in at time of contract signing?

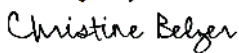
A7: It does not mean that there will be an increase at a future time.

8. What specifically is the address and contact information to be used for mailing the bid in?

A8: As stated in Section 5.1(B), please mail the proposal to the address listed on the RFP cover page.

Please sign below and return the addendum with your RFP response to acknowledge receipt of the addendum. Should you have any questions or concerns, please do not hesitate to contact me, Christine Belzer, at cbelzer@eandi.org. Thank you.

Sincerely,

DocuSigned by:

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Christine Belzer
Contract Manager, Research and Academic Healthcare

(Supplier)

(Authorized Signature)

(Printed Name)

(Title)

(Date)