



Audiovisual Integration & Unified Communications & Collaboration Solutions

SKC Communications is a top-ten audiovisual (AV) integrator and collaboration solutions provider in North America, and has been a leader in the unified communications and collaboration (UC&C) space for 30+ years. SKC designs, builds, and manages next generation video, AV, and telephony systems that take advantage of today's best-in-class applications. Multiple level certifications enable SKC to bring all facets of your communication technology into one cohesive unit.

SKC is at the forefront of technology roadmap consultations that include Microsoft Skype/Teams transitions, Crestron Flex, Team/Zoom rooms, voice solutions, headset managed platforms, and much more. SKC has strong post-sales technical support to help troubleshoot situations, proactively anticipate and address any issues, and provide timely, accurate responses to members' questions. The company creates and maintains lasting partnerships with members, utilizing a consultative and advisory approach. SKC focuses on ensuring E&I members are using the right technology to achieve their business objectives now and into the future.

Contract Highlights:

- **Design/build methodology and consultative approach** enables members to collaborate and help determine the best solutions and products to maximize value and ROI.
- **Support service options are available** for integrated spaces, voice, video, and headset purchases, including proactive monitoring.
- **Tier I, II, and III remote support is provided** to ensure member satisfaction.
- **Technicians troubleshoot and maintain ownership** of customer issues through resolution.
- **Best-in-class experience** with all interactions and engagements. Teams of experts are ready to meet any needs that may arise.

For more information, visit our website at www.eandi.org/contracts/skc-communications or contact your E&I Member Representative or Michael Mast, *Business Development Manager, Technology*, at mmast@eandi.org.

Contract Details

Getting Started:	Complete the Letter of Participation at www.eandi.org/lop-rfi/skc-multimedia-lop/ . Use our EZ Button at www.eandi.org/ez to sign up for multiple E&I contracts at the same time. You must be registered and logged in to E&I's website to access the EZ Button.
Effective Dates:	2/1/2021 - 1/31/2026 1 Five-year renewals remaining
Prices/Discounts:	Visit www.eandi.org/contracts/skc-communications for pricing and discount details.
Payment Terms:	Net 30
Credit Cards Accepted:	American Express, Mastercard, and Visa
Place Orders With:	Contact SKC Communications P: 800.882.7779 F: 800.454.4752 E: salesupport@skccom.com SKC is available as part of E&I's JAGGAER offering.
Shipping Terms:	Additional freight terms and charges shall apply in the following instances: 1. Overnight and rush delivery. 2. Oversized products (including DIM weight and large orders, which include items and orders over 150lbs. 3. Customized products, which include orders requiring staging, pre-configurations/pre-assembly, or custom installation according to a member's specifications.
Delivery Terms:	F.O.B. destination, full freight allowed (supplier pays freight).
Installation Terms:	Installation services are available through SKC or third-party subcontractors as needed.
Warranty:	Original Equipment Manufacturer's policies shall apply.
Claims:	Contact your SKC project manager. Visible damages to packaging should be refused.
Return Policy:	Contact SKC to request a Return Authorization from the manufacturer.
Request Literature:	Contact Michael Mast, <i>Business Development Manager, Technology</i> P: 480.414.4401 E: mmast@eandi.org
Federal ID Number:	31-1056628
RFP Number:	Competitive Solicitation RFP #683455
Contract Number:	EI00049~2021MA

Note: All E&I contract-related information and documentation is provided exclusively for the use of E&I members and shall not be distributed and/or shared outside of E&I's membership. Doing so is detrimental to the Cooperative and its members, as it impacts E&I's ability to negotiate and maintain competitive agreements.