

ABOUT E&I

E&I is the member-owned, not-for-profit sourcing cooperative delivering expertise, solutions, and services to the educational community and related institutions. E&I connects members with competitively awarded contracts, electronic procurement solutions, and expert consulting services to help them optimize their supply chain, reduce costs, and drive operational efficiency.



Sourcing. Strategy. Savings.®



BENEFITS:

- Meets all public funding requirements
- Streamlined process
- Can be used for A/V equipment and service purchases
- Provides single point of contact for any and all A/V needs
- Allows customers to use an industry certified APEX A/V integrator
- Engage customers with more manufacturers on a regular basis

COST SAVINGS:

- Time
 - Eliminates time it takes to create RFP's
 - Eliminates bid reviews
 - Eliminates consultant design time and turn around prior to RFP release
- Money
 - Reduces change orders
 - E&I financial kickback for every dollar spent
 - Do-not-exceed ceiling on all labor rates and hardware markups
 - Allows for more aggressive discounts from manufacturers that can be passed through to customers

MANUFACTURER'S PRICING AVAILABLE

ABOUT SKC COMMUNICATIONS:

SKC Communications designs, builds, and manages video, voice, and AV solutions that enable our clients to better collaborate, communicate and connect. Headquartered in Kansas City with regional offices in Charlotte, Dallas, Milwaukee, Omaha, Oklahoma City, Los Angeles, and Chicago. SKC is a proven technology solutions provider with over 30 years of experience and serves clients nationwide. The company focuses on ensuring you have the right communications technology to achieve your business goals now and in the future.