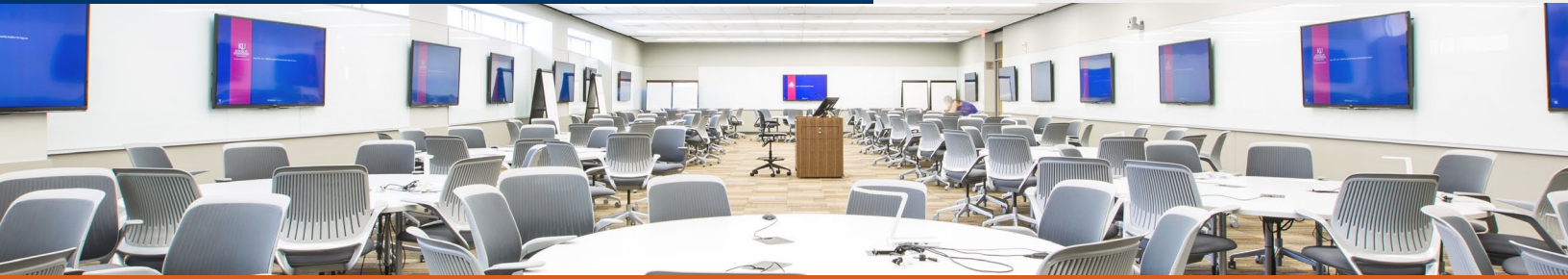


# SKC COMMUNICATIONS: E&I PRODUCTS & SERVICES



E&I's competitively awarded SKC agreement provides the best possible pricing and service on an array of communication technology products including the following:

- Design/Build & Installation Services
- Custom Room A/V Integration System Engineering
- Polycom & Cisco Videoconferencing & Telepresence Systems
- Polycom & Cisco Bridging & Network Management
- Crestron, Extron, Vaddio & AMX Control Systems & Custom Programming
- Plantronics & Jabra Headsets
- Zoom Virtual Meeting Rooms
- Projectors & Displays
- SKC Services: Maintenance, Managed, Professional, Training & Staffing

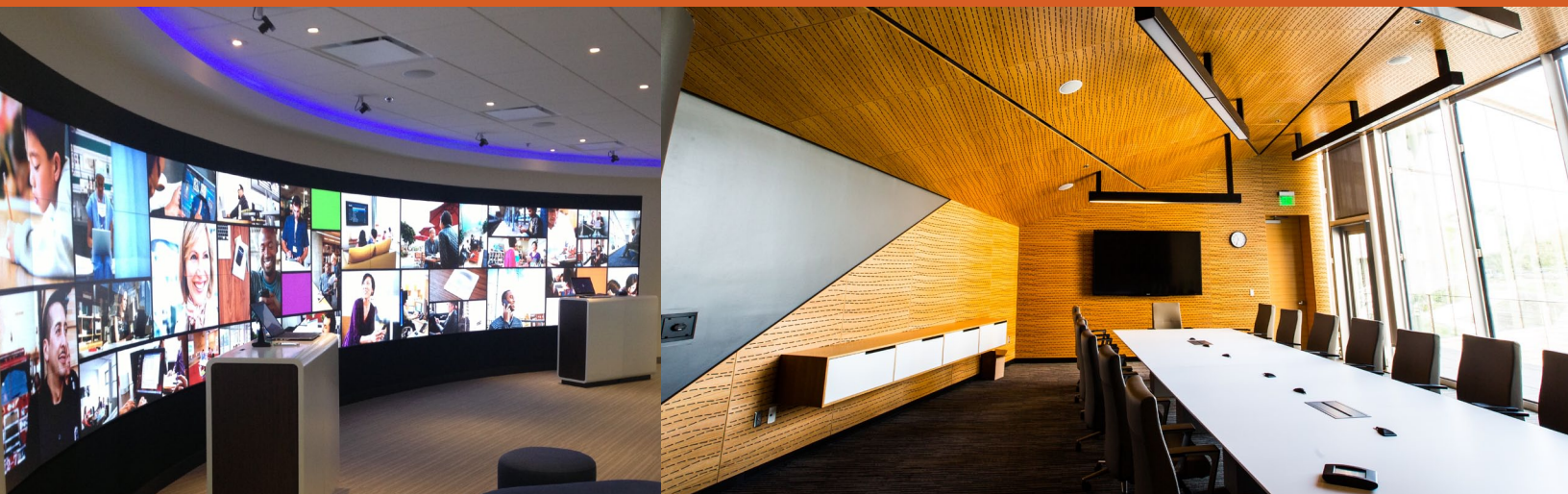
RFP Number: 683100

Federal ID#: 27-4159891

Contract Number: CNR01317

Request Literature: [marketinglit@eandi.org](mailto:marketinglit@eandi.org)

Visit SKC's Website at <http://eic00p.skccom.com>



CONTACT SKC COMMUNICATIONS  
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SKC COMMUNICATIONS DESIGNS, BUILDS, AND MANAGES  
TECHNOLOGY FOR BUSINESS COLLABORATION USING VIDEO, VOICE,  
& A/V TECHNOLOGIES, SO YOU CAN COMMUNICATE FASTER AND  
SMARTER.

# PRODUCTS & SERVICES OVERVIEW



## Polycom & Cisco Voice & Videoconferencing

SKC is a Polycom Platinum Partner, which is their highest available level of certification. We also hold their prestigious Certified Service Partner certification.

- Conference phones & IP phones
- Telepresence & videoconferencing systems
- Cloud and on-premises infrastructure options
- Management, software & upgrades
- Carts, accessories & parts
- Design, installation & ongoing maintenance
- Video content capture, management & delivery
- Help desk, user training & ongoing service & support
- Microsoft Lync & Skype for Business integration & professional services

## Zoom Virtual Meeting Room Solutions

- Video, voice, and content MCU
- VoIP integration
- Virtual meeting rooms
- WebRTC (browser based) connections
- Native Lync integration, branding capable

## Plantronics & Jabra Headsets

SKC is one of four Plantronics Premier distributors, which is their highest level of certification available. We are one of the largest worldwide distributors of Plantronics headsets.

- Corded, wireless & bluetooth headsets
- PC headsets, including UC-optimized models
- Accessories & spare parts
- Ongoing service & support, 8:00 AM - 6:00 PM CST
- 99% order accuracy

## Projectors & Displays

- NEC, Panasonic & Hitachi projectors
- Da-Lite & Draper projection screens
- Chief & Peerless hardware
- Interactive Displays
- LCD & LED monitors, replacement lamps & displays/tiles
- Interactive multi-purpose video walls
- Labor warranty per manufacturer
- Full line of lifts & mounts
- Sharp, Panasonic, Christie, Samsung, Planar, Prysm, Sony, Elmo, WolfVision, NEC & Nanolumens

## Video Wall/Digital Signage

- Campus announcements
- Wayfinding
- Digital kiosks
- Emergency messaging
- Digital advertising
- Tickers (stocks, sports, news)
- Interactive, mobile, desktop & display solutions

## Avteq & Middle Atlantic Carts

- Carts & speakers for LCD & plasma displays
- Designed to accommodate videoconferencing codecs, cameras & accessories

## Crestron, Extron, & Vaddio Control Systems

SKC is Platinum Certified with both Crestron & Extron, with full-time programmers on staff.

- Touch panel room control systems
- Customer-owned custom programming
- Ongoing service & support

## Global Medicine

- Telehealth carts, medical peripherals & accessories

## SKC Support Services

SKC's Support Services contains strategic offerings to help you achieve a successful, fully supported video & A/V environment.

- Maintenance
- Managed Services
- Professional Services (A/V design, programming, installation, design/build, conferencing services)
- Training & staffing

