



Manage, Reduce, & Control Your Equipment Maintenance Costs with SU Group

Equipment maintenance on campus represents a sizeable expense for many higher ed and K-12 institutions. E&I's competitively awarded contract with **SU Group** will help you reduce spend in this area, while improving operational efficiencies and equipment uptime.

Key benefits of the SU solution:

- 3 day turn-around time on free, no obligation quote
- Average cost savings of 17%-35%
- Contract consolidation
- Transparent, real-time online reporting
- Reduced administrative burden, increased efficiencies
- Retain your preferred preventative and/or corrective providers

SU Group's proven process provides a single source for all of your equipment maintenance needs – including dispatch of service vendors, management of the program, work order processing, vendor invoice payment, and more.

Start saving with this competitively awarded contract today.

For more information, please contact your Member Relations Executive, or **Bob Cutler**, E&I Portfolio Support Executive - Diversified Products. You can also visit us at www.eandi.org.



"One of the most significant benefits provided by Specialty Underwriters is the reduction in costs for equipment maintenance. We spent \$635,859 last fiscal year with SU, for coverage on 469 pieces. UF's savings totaled \$137,046.

Another notable benefit is the scope of equipment covered. Specialty Underwriters can handle unique research equipment, including autoclaves, PCR machines (thermal cyclers), electron microscopes, centrifuges and mass spectrometers. As a large research institution, this is extremely valuable to UF.

We chose to utilize the E&I SU contract, because whenever possible, we prefer to do business with a not-for-profit cooperative that returns patronage to its members. We recommend this contract to other members based upon the cost savings."

Lisa Deal, Procurement Director
University of Florida

