Inspire Learning in Improved Environments

Widely recognized as an industry expert in learning spaces, especially in Pre-K and K-12, Smith System® manufactures innovative products for healthier, more comfortable educational environments that benefit students and educators.

Smith System®’s portfolio includes chairs, desks, tables, storage, and carts, each designed to make your classrooms, labs, makerspaces, and communal areas a source of inspiration for greater learning. Each product delivers long-term value for educators and students.

Smith System® Product Applications Include:

- Classrooms
- Commons
- Libraries
- STEM Environments
- Early Childhood
- Makerspace
- Art & Science
- Computer Labs
- Café/Lounge
- Collaborative Learning

Smith System® Product is a third-party product manufactured by Smith System®, Inc., a subsidiary company of Steelcase®, Inc.

For more information, please contact your E&I Member Representative, or Tina Smith, Business Development Manager, Interiors, at tsmith@eandi.org.
Getting Started: Use our EZ Button at www.eandi.org/ez to sign up for multiple E&I contracts at the same time. You must be registered and logged in to the website to access the EZ Button.

Contract Effective Dates: 2.28.2022 – 2.27.2027 | One (1) five-year renewal remaining


Place Orders With: Visit https://www.eandi.org/contracts/smith-system for ordering details.

Credit Cards: American Express, Mastercard, Visa

Payment Terms: Net 30 days. Members may be invoiced up to 40% at the time of the order, 50% at delivery, and 10% balance upon completion of installation. Large order is defined as one quantity of products, shipped at one time to one location, with a minimum list price value of (in USD):
- Steelcase Steel Products: $500,000
- Coalesse: $75,000
- Details: $25,000
- Turnstone, Steelcase Health: $150,000

Delivery Terms: DDP (Delivered, Duty Paid) member’s designated location. Freight is included in the product price with the following exceptions:
- Additional charges may apply for deliveries beyond 50 miles from the participating dealer location.
- Deliveries to Alaska and Hawaii, where additional freight charges may apply, will be quoted upon request.

Selection of a carrier for shipment will be at Steelcase and/or participating dealer option unless otherwise determined by mutual agreement of Steelcase, participating dealer, and member.

Invoicing By: Dealer

Installation Terms: Visit https://www.eandi.org/contracts/smith-system for installation details.


Shipping Terms: Visit https://www.eandi.org/contracts/smith-system for shipping details.

Claims: Visit https://www.eandi.org/contracts/smith-system for claim details

Warranty: Visit https://www.eandi.org/contracts/smith-system for warranty details

Request Literature: Tina Smith, Business Development Manager, Interiors, tsmith@eandi.org

RFP Number: Competitive Solicitation RFP #683493

Federal ID Number: 38-0819050

Contract Number: EI00140

Note: All E&I contract-related information and documentation is provided exclusively for the use of E&I members and shall not be distributed and/or shared outside of E&I’s membership. Doing so is detrimental to the Cooperative and its members, as it impacts E&I’s ability to negotiate and maintain competitive agreements.