

What We Do

For decades, the experienced team at Stafford-Smith has been providing exceptional service and competitive pricing to a broad spectrum of customers throughout North America.

Our services include: Layout and Design, Budget Planning, Engineering, CAD Drawings, Project Management and Coordination, Delivery, Installation, Final Connections, and Repair.

Meet Stafford-Smith

Stafford-Smith is a nationally recognized commercial foodservice equipment distributor specializing in growing our customers' profitability through our unique combination of industry experience, strong purchasing power and array of key services.

Who We Serve

Since 1940 Stafford-Smith has been successful in providing cost effective foodservice equipment solutions for regional and national multi-unit operators, stadiums, casinos, schools and universities, hospitals, assisted living facilities, correctional, business and industry, hotels, governmental and supermarkets throughout the US.

The customers that we serve vary in size and scope ranging from the largest sports venues in the country to the local, independently owned restaurant on Main Street.

Our access to every major manufacturer in today's marketplace, our high volume buying power and our over 70 years of foodservice expertise combine to make us your best choice for your next project.



Turnkey

Design, budget planning, engineering, mechanical drawings, coordination with contractors and architects, delivery, installation, final hook up, start up, demonstration, and post-installation service work.

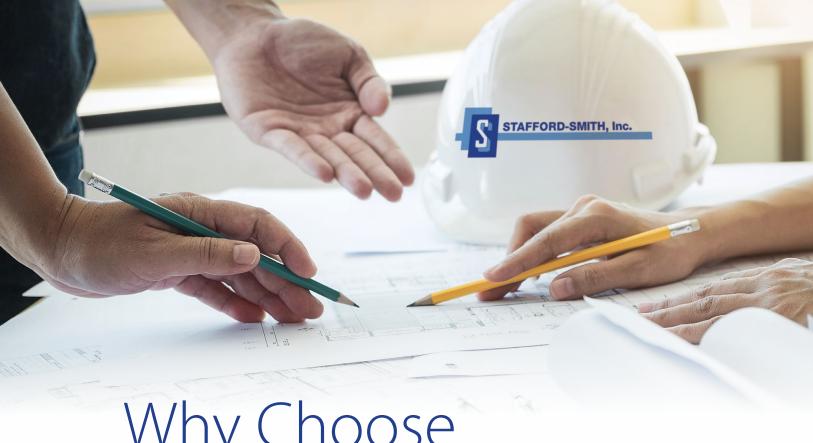
Multidisciplinary

- Multi-Unit
 - National and regional, corporate and franchise
- Restaurant
 - Independents and local chains
- Entertainment
 - Stadiums, casinos, and arenas
- Health Care
 - Hospitals, assisted living, and nursing homes
- Service Organizations
 - Churches and service clubs
- Hospitality
 - Hotels and country clubs
- Business and Industry
 - **Employee cafeterias**
- Education
 - Schools, universities, and colleges
- Retail
- Supermarkets and convenience stores
- Secured Facilities
 - Airports, correctional and governmental

National

- Industry leader in foodservice and refrigeration sales
- Located in Kalamazoo, Michigan—family owned since 1940
- Locations throughout the U.S., including: Michigan, New York, New Jersey, North Carolina, Georgia, Indiana, Wisconsin, Florida, Oklahoma, and Texas
- Capable and experienced to do projects nationwide
- Enjoy solid, long-term relationships with our customers and vendor partners
- Maintain a flexible business approach to accommodate and service our customers
- Knowledgeable and experienced sales and customer support staff

Stafford-Smith can enhance your profitability with our decades of experience by offering you a lower equipment acquisition cost while providing service and value.



Why Choose **Stafford-Smith?**

Services

Consulting Services

- Complete foodservice equipment and furniture specification
- Budget planning and cost estimating
- Coordination with architect, interior designer, and construction manager

Design Services

- In-house CAD department
- · Review of traffic flow, energy efficiency, and menu needs
- · Complete layout and design of kitchen and dining areas
- Provide rough-in drawings and specifications for submittals and construction

Engineering Services

- Ventilation systems for foodservice
- Refrigeration systems
- · Value engineering

Installation and Delivery

- Complete on-site delivery by qualified, professional installers
- Installation of equipment
- Installation of refrigeration and foodservice ventilation systems
- · Coordinate delivery and installation with contractors
- Start up equipment by factory authorized service agency
- Regular job status progress reports

Other Services

- 24-hour refrigeration service (in select markets)
- Extended refrigeration warranties
- · Replacement equipment and parts
- Project management











Projects

You'll find a project similar to yours in our extensive portfolio of work so you can rest assured that we know your business and we know what it takes to get your project completed correctly and on time.

Multi-Unit

- · Sonic America's Drive In
- Panera Bread
- Hard Rock Café
- Chili's
- Wahlburgers
- · Pizza Hut
- · Ruth's Chris Steak House
- Twin Peaks
- · Big Boy Restaurants
- · Zoup! Fresh Soup Company

Stadiums/Sporting Venues

- Milwaukee Bucks
- · Carolina Panthers Stadium
- Charlotte Hornets Arena
- Churchill Downs
- Indianapolis Motor Speedway Suites
- Miami Dolphins Stadium
- · Minnesota Vikings Stadium
- · First Energy Stadium
- · Bankers Life Fieldhouse
- Pepsi Coliseum
- Madison Square Garden
- · Dallas Cowboys Stadium
- · Florida Marlins
- · Arrowhead Stadium

Buying/Purchasing Co-Ops

- Sourcewell GPO
- Foodbuy/Compass
- · Co-Pro Plus

Casinos

- Little River Casino
- Fire Keepers Casino
- Seminole Hard Rock Hotel and Casino-Florida
- · Hard Rock Casino-Ohio
- Scioto Downs Casino
- · Catoosa Casino
- Potawatami Casino
- · Four Winds Casino
- Saganing Landing
- Soaring Eagle

Hotel:

- · Hilton Garden Inn
- Marriott
- Holiday Inn
- Hampton Inn
- Embassy Suites
- Remington Hotels

Universities

- NC State University
- UNC-Charlotte
- Appalachian State University
- Purdue
- · Notre Dame
- · Taylor University
- · Lansing Community College
- · Ferris State University
- · University of Alabama
- · University of Kentucky
- · Indiana University
- · Texas Christian University
- · University of Wisconsin
- · Miami University
- · Illinois State University
- Baylor University
- · University of Michigan
- Spring Arbor University
- Ohio University
- · Marquette University
- · Northwestern University
- · Ohio State
- · Michigan State

Schools

- · Carmel High School
- Greenwood MS
- · Lee High School
- · Furr High School
- · Jack Yates High School
- · Harvard High School
- · Tefft Middle School
- Oriole Park Elementary School
- · Pasadena New Career Tech HS
- College Station High School
- · Tomball Memorial High School
- · Katy High School
- St. Johns High School
- Rio Grande High School
- Columbus North High School

Healthcare

- Northwestern Lake Forest
- VA Hospital-Denver
- Story Pointe Nursing
- · St. Franciscan Healthcare
- Wellbridge of Pinckney Health Park
- · Ann Arbor VA Hospital
- · Prentice Women's Hospital
- University of Chicago Medical CenterAdvocate Christ Medical Center
- Advocate Good Shepherd Medical Center

- · Ann & Robert Lurie Children's
- · Hendricks Regional Health
- Little Company of Mary
- McLaren Regional Medical Center
- Beavercreek/Indu Raj Medical
- · University of Chicago Hospital
- · Kent Community Hospital
- · U of M Mott Childrens & Womens
- Galter Pavilion (Northwestern)
- Aurora Medical Center

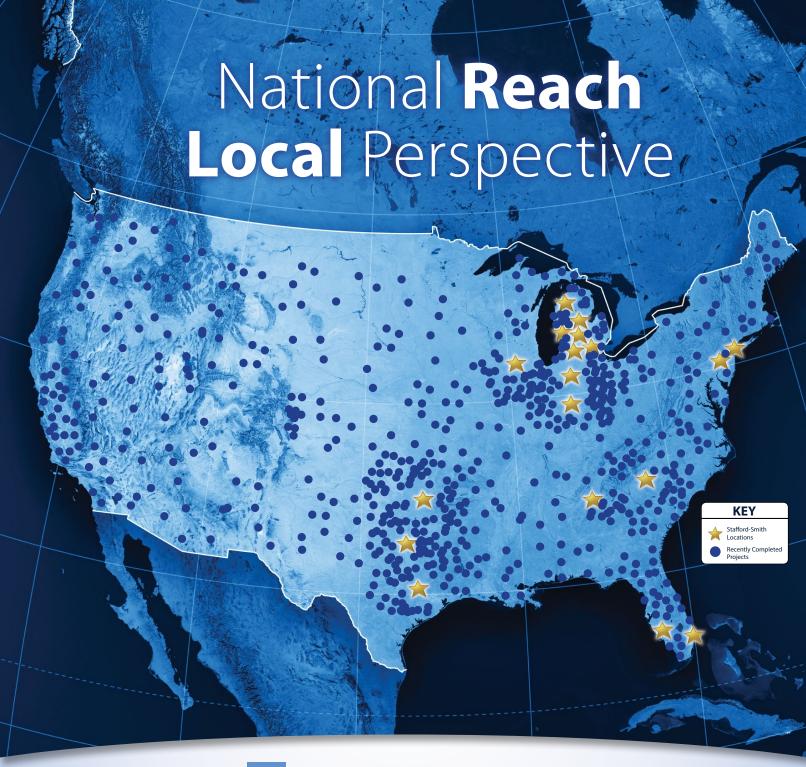
Correctional Facilities

- Waupun Correctional
- · Tarrant County Jail
- · Huron Valley Womens Correction
- Waupun Correctional
- · Kalamazoo County Jail
- · Allegan County Jail
- · Fentress County Jail

Business and Industry

- Google
- LinkedIn
- We Work
- Toyota Industrial Equipment
- Cummins Diesel
- Takeda Pharmaceutical
- WMS Gaming
- Schreiber Foods
- United Conveyor
- Eaton Corporation
- Dow Chemical
- Ford Motor Company
- General Motors
- Sysco Food Service Corp. HQ
- Pratt & WhitneyEli Lilly







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