Active Learning Solutions Can Improve Student Success

Steelcase leads the way in creating great experiences by offering a range of architecture, furniture, and technology products and services designed to help people reach their full potential. Together with their partners, they design spaces to help people work, learn, and heal.

Steelcase has been providing members with innovative solutions since the Cooperative's inception in 1934. Together with their family of brands – including Steelcase®, Steelcase Learning, Steelcase Health, Coalesse®, Smith System®, and more – members benefit from their comprehensive portfolio of aesthetics and prices from a single, trusted source.

Sustainability
Steelcase creates products that are good for people and good for the world. Their products and operations are designed around a commitment to reduce climate change, reinforced by sustainable practices across their value chain. Learn more.

Contract Highlights:
- Enhanced discount for E&I members
- Lowered threshold to secure added concessions for standards programs
- Steelcase Learning supports unique blended applications (higher ed, K-12, professional learning)
- Limited lifetime warranty for parts and labor – the best in the industry
- Sustainability capture and reporting
- Diversity initiatives through key Steelcase distributors with reporting metrics
- Large distribution network of 214 authorized dealers to support members nationwide
- Broadest portfolio in the industry, including the addition of partner product offerings from brands such as Smith System®, AMQ, and Smart + Connected

For more information, please contact your E&I Member Representative, or Tina Smith, Business Development Manager, Interiors, at tsmith@eandi.org. You can also visit our website at www.eandi.org.
Contract Details

Getting Started: Use our EZ Button at www.eandi.org/ez to sign up for multiple E&I contracts at the same time. You must be registered and logged in to the website to access the EZ Button.

Contract Effective Dates: 2.28.2022 – 2.27.2027 | One (1) five-year renewal remaining
Place Orders With: Visit www.eandi.org/contracts/steelcase-inc/ for ordering details.
Credit Cards: American Express, Mastercard, Visa

Payment Terms: Net 30 days. Members may be invoiced up to 40% at the time of the order, 50% at delivery, and 10% balance upon completion of installation. Large order is defined as one quantity of products, shipped at one time to one location, with a minimum list price value of (in USD):
- Steelcase Steel Products: $500,000
- Coalesse: $75,000
- Details: $25,000
- Turnstone, Steelcase Health: $150,000

Delivery Terms: DDP (Delivered, Duty Paid) member’s designated location. Freight is included in the product price with the following exceptions:
- Additional charges may apply for deliveries beyond 50 miles from the participating dealer location.
- Deliveries to Alaska and Hawaii, where additional freight charges may apply, will be quoted upon request.

Selection of a carrier for shipment will be at Steelcase and/or participating dealer option unless otherwise determined by mutual agreement of Steelcase, participating dealer, and member.

Invoicing By: Dealer
Claims: Visit www.eandi.org/contracts/steelcase-inc/ for claim details
Warranty: Visit www.eandi.org/contracts/steelcase-inc/ for warranty details
Request Literature: Tina Smith, Business Development Manager, Interiors, tsmith@eandi.org
RFP Number: Competitive Solicitation RFP #683493
Federal ID Number: 38-0819050
Contract Number: EI00140

Note: All E&I contract-related information and documentation is provided exclusively for the use of E&I members and shall not be distributed and/or shared outside of E&I’s membership. Doing so is detrimental to the Cooperative and its members, as it impacts E&I’s ability to negotiate and maintain competitive agreements.