

SUPPLIER DIVERSITY





For today's education institutions, supplier diversity is about more than boosting the bottom line – it's about social responsibility. Increasing contracting opportunities for diverse suppliers strengthens local communities and helps diverse businesses grow. Leveraging diverse suppliers can lead to unexpected innovations and add considerable value to your supply chain.



YOUR SAVINGS SOLUTIONS

At E&I Cooperative Services, we're committed to supporting your diversity spend initiatives by providing you with opportunities to work with suppliers that qualify as minority-owned, women-owned, disadvantaged, and local business enterprises.

Our competitive solicitation process establishes best value contracts for our members. When soliciting new contracts, it is our goal to identify and include various diversity suppliers who can serve our members' business requirements. To qualify, suppliers must be at least 51% owned, operated, and controlled by an individual (or individuals) within nationally recognized Diversity Supplier Classification.



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Diversity Supplier Classifications

E&I accepts through self-certification nationally recognized diversity business classifications/ownerships, including:

- Disabled Owned Business
- Disabled Veteran Owned Business
- Historically Underutilized Business Zone (HUBZone)
- MBE African American
- MBE Asian Indian American
- Small Business Enterprise (SBE)
- MBE Asian Pacific
- MBE Hispanic American
- MBE Native American
- Veteran Owned Business
- Women Owned Business

E&I Direct Diversity Suppliers

To qualify as a direct diversity supplier, an organization must be at least 51% owned, operated, and controlled by an individual or individuals within nationally-recognized Diversity Supplier Classification.

- **Alpha Building Corporation | CNR01440**
Women Owned
HUBZone
- **Arrow Payment | EI00185**
Women Owned
- **Complete Book & Media Supply | EI00104**
HUBZone
- **eShip Global | CNR01497**
MBE Asian Indian American
Small Business Concern
- **Hightower | CNR01510**
Women Owned
- **Nouveau Construction | CNR01444**
Women Owned | HUBZone

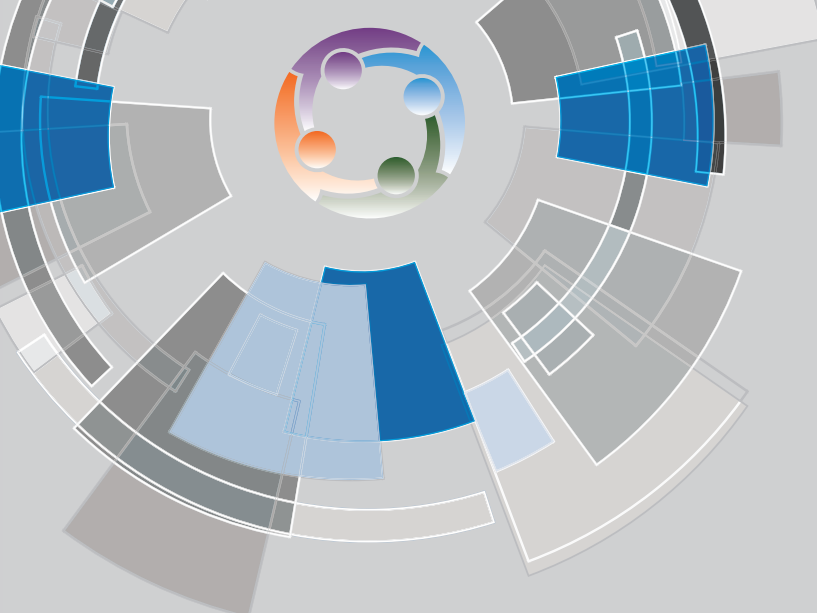
E&I Suppliers with Minority/Diversity Partners

In addition to our direct relationships, many E&I suppliers partner with third-party diversity suppliers who can then collaborate with members to discuss the potential for creating a formal minority/diversity program.

- Airgas | CNR01362
- America To Go | EI00057
- Avantor | CNR01459
- AVI-SPL | EI00049
- Carrier Enterprise | CNR01463
- CDW-G, *Cloud Service* | CNR01439
- CDW-G, *Computer Equipment & Hardware* | CNR01439
- Clearspace | EI0084
- Ferguson | CNR01322
- Grainger | CNR01496
- IM Supply | CNR01499
- Medline Industries, *Medical & Surgical Supplies* | CNR01385-
- Medline Industries, *Pharmaceuticals & OTC* | CNR01387
- SIRVA | CNR01504
- Slalom | EI00051
- Southwest Contract | CNR01354
- Staples | CNR01373
- Staples Promotional Products | CNR01398
- UniGroup | CNR01503
- Xerox | CNR01366

Questions?

For questions regarding our commitment to diversity supplier inclusion in our contracting process, please contact Gary D. Link, *Chief Solutions Officer*, at glink@eandi.org. You can also visit us at www.eandi.org.



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Let's be social.



E& Cooperative
Services
Sourcing. Strategy. Savings.®

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